

# **Acceleware Ltd.**

**Condensed Interim Financial Statements (Unaudited)  
For the Three Months Ended March 31, 2019 and 2018**

**(in Canadian dollars)**

# Acceleware Ltd.

## Condensed Interim Financial Statements For the Three Months Ended March 31, 2019 and 2018 (in Canadian dollars)

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# Acceleware Ltd.

## NOTICE OF NO AUDITOR REVIEW OF INTERIM FINANCIAL STATEMENTS

Under National Instrument 51-102, Part 4, subsection 4.3(3)(a), if an auditor has not performed a review of the interim financial statements, they must be accompanied by a notice indicating that the financial statements have not been reviewed by an auditor.

The accompanying unaudited interim financial statements of Acceleware Ltd. (the "Company") have been prepared by and are the responsibility of the Company's management.

The Company's independent auditor has not performed a review of these financial statements in accordance with standards established by the Canadian Institute of Chartered Accountants for a review of interim financial statements by an entity's auditor.

# Acceleware Ltd.

## Condensed Statements of Financial Position (Unaudited) (in Canadian dollars)

As at:

	March 31, 2019	December 31, 2018
<b>Assets</b>		
Current		
Cash and cash equivalents	\$ 4,450,464	\$ 3,225,126
Trade and other receivables	849,617	1,397,786
Contract assets (note 7)	47,530	1,082,352
Alberta SR&ED tax credits receivable	277,209	227,311
Deposits and prepaid expenses	130,628	37,184
	<b>5,755,448</b>	<b>5,969,759</b>
Non-current		
Property and equipment	21,534	197,931
Right of use assets (note 5)	268,112	—
<b>Total assets</b>	<b>\$ 6,045,094</b>	<b>\$ 6,167,690</b>
<b>Liabilities and Equity</b>		
Current		
Accounts payable and accrued liabilities	\$ 3,080,352	\$ 3,670,919
Deferred revenue	248,909	153,911
Lease obligations (note 5)	180,666	93,352
	<b>3,509,927</b>	<b>3,918,182</b>
Non-current		
Lease obligations (note 5)	99,463	95,660
<b>Total liabilities</b>	<b>3,609,390</b>	<b>4,013,842</b>
Going concern (note 3)		
<b>Shareholders' Equity</b>		
Share capital (note 6a)	22,247,476	22,134,230
Reserves (note 6b, d)	7,541,179	7,440,067
Deficit	(27,352,951)	(27,420,449)
<b>Total shareholders' equity</b>	<b>2,435,704</b>	<b>2,153,848</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 6,045,094</b>	<b>\$ 6,167,690</b>

Approved on behalf of the Board:

(signed) "Bohdan Romaniuk"

Director

(signed) "Dennis Nerland"

Director

The accompanying notes are an integral part of these financial statements.

# Acceleware Ltd.

## Condensed Statements of Comprehensive Loss (Unaudited) (in Canadian dollars)

For the:

	Three months ended March 31, 2019	Three months ended March 31, 2018
<b>Revenue</b> (note 7)	<b>\$ 888,733</b>	<b>\$ 170,259</b>
<b>Expenses</b>		
Cost of revenue	603	12,420
General and administrative	610,838	547,890
Research and development	150,376	443,828
	<b>761,817</b>	<b>1,004,138</b>
<b>Income (Loss) from operations</b>	<b>126,916</b>	<b>(833,879)</b>
Finance income	9,252	175
Finance expense	(3,868)	(2,473)
Loss on derivative instruments	—	—
Foreign exchange loss	(64,802)	(3,200)
	<b>(59,418)</b>	<b>(5,498)</b>
<b>Total comprehensive income (loss) for the period attributable to shareholders</b>	<b>\$ 67,498</b>	<b>\$ (839,377)</b>
<b>Income (loss) per share</b>		
Basic and diluted	\$ 0.001	\$ (0.009)
Weighted average shares outstanding – basic and diluted	<b>103,046,181</b>	<b>97,669,926</b>

The accompanying notes are an integral part of these financial statements.

# Acceleware Ltd.

## Statements of Changes in Shareholders' Equity (Unaudited) (in Canadian dollars)

	Share capital			Reserves			Total	Deficit	Total shareholders' equity					
	Common shares	Amount		Warrants	Contributed surplus									
<b>Balance at January 1, 2018</b>	#	97,391,991	\$	20,477,965	\$	653,581	\$	6,696,439	\$	7,350,020	\$	(27,321,827)	\$	506,158
Total comprehensive loss												(839,377)		(839,377)
Exercise of warrants (note 6b)		50,000		17,055		(6,055)		—		(6,055)		—		11,000
Exercise of stock options for cash (note 6a)		356,128		22,040		—		—		—		—		22,040
Share-based payments														
Current period expense (note 6d)		—		—		—		198,866		198,866		—		198,866
Stock options exercised (note 6d)		—		17,010		—		(17,010)		(17,010)		—		—
<b>Balance at March 31, 2018</b>	#	<b>97,798,119</b>	\$	<b>20,534,070</b>	\$	<b>647,526</b>	\$	<b>6,878,295</b>	\$	<b>7,525,821</b>	\$	<b>(28,161,204)</b>	\$	<b>(101,313)</b>
<b>Balance at December 31, 2018</b>	#	103,127,670	\$	22,134,230	\$	10,848	\$	7,429,219	\$	7,440,067	\$	(27,420,449)	\$	2,153,848
Total comprehensive profit		—		—		—		—		—		67,498		67,498
Exercise of stock options for cash (note 6a)		1,224,000		61,200		—		—		—		—		61,200
Share-based payments														
Current period expense (note 6d)		—		—		—		153,158		153,158		—		153,158
Stock options exercised (note 6a)		—		52,046		—		(52,046)		(52,046)		—		—
<b>Balance at March 31, 2019</b>	#	<b>104,351,670</b>	\$	<b>22,247,476</b>	\$	<b>10,848</b>	\$	<b>7,530,331</b>	\$	<b>7,520,295</b>	\$	<b>(27,352,951)</b>	\$	<b>2,435,704</b>

The accompanying notes are an integral part of these financial statements.

# Acceleware Ltd.

## Condensed Statements of Cash Flows (Unaudited) (in Canadian dollars)

For the:

	Three months ended March 31, 2019	Three months ended March 31, 2018
<b>Cash flows from (used for) operating activities</b>		
Comprehensive profit (loss) before tax	\$ 67,498	\$ (839,377)
Items not involving cash:		
Amortization	42,972	20,756
Share-based payments (note 6d)	153,158	198,866
Interest on lease obligations (note 5)	3,868	—
Changes in non-cash working capital items		
Trade and other receivables	548,169	82,815
Work in process	1,034,822	—
Alberta SR&ED tax credit receivable	(49,898)	(61,437)
Deposits and prepaid expenses	(93,444)	4,511
Accounts payable and accrued liabilities	(590,566)	69,652
Deferred revenue	94,998	(18,965)
	<b>1,211,577</b>	<b>(543,179)</b>
<b>Cash flows used for financing activities</b>		
Issuance of common shares (note 6a)	61,200	33,040
Principal payments on lease obligations (note 5)	(40,725)	(21,038)
Interest payments on lease obligations (note 5)	(3,868)	—
	<b>16,607</b>	<b>12,002</b>
<b>Cash flows used for investing activities</b>		
Purchase of property and equipment	(2,846)	—
<b>Increase (decrease) in cash and cash equivalents</b>	<b>1,225,338</b>	<b>(531,177)</b>
Cash and cash equivalents, beginning of period	3,225,126	781,315
<b>Cash and cash equivalents, end of period</b>	<b>\$ 4,450,464</b>	<b>\$ 250,138</b>
<b>Consisting of:</b>		
Cash on deposit	\$ 1,416,824	\$ 229,994
Cash equivalents	3,033,639	20,144
	<b>\$ 4,450,464</b>	<b>\$ 250,138</b>

The accompanying notes are an integral part of these financial statements.

# Acceleware Ltd.

## Notes to Condensed Interim Financial Statements

March 31, 2019 and 2018

(in Canadian dollars)

### 1. General information

Acceleware Ltd. (the “Company” or “Acceleware”) is an oil and gas technology company based in Calgary, Alberta, that specializes in the development and marketing of special purpose computational software products for the oil and gas and other markets. The Company also provides specialized software development consulting services and training programs in the field of high-performance computing. In addition, the Company is developing an enhanced heavy oil and oil sands production technology based on radio frequency (“RF”) heating. The Company is incorporated under the Alberta Business Corporations Act, has its registered offices at 1400, 350 - 7th Avenue SW, Calgary, Alberta, Canada, and trades on the TSX Venture Exchange under the symbol AXE.

### 2. Basis of presentation

#### (a) Statement of compliance

These condensed interim financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”) applicable to the preparation of condensed interim financial statements, including International Accounting Standard 34, “Interim Financial Reporting” (“IAS 34”) and have been prepared following the same accounting policies and method of computation as the annual financial statements for the year ended December 31, 2018. The disclosures provided below are incremental to those included with the annual financial statements. Certain information and disclosures normally included in the notes to the annual financial statements have been condensed or have been disclosed on an annual basis only. Accordingly, these condensed interim financial statements should be read in conjunction with the annual financial statements for the year ended December 31, 2018, which have been prepared in accordance with IFRS as issued by the IASB.

These financial statements were approved by the Board of Directors on May 28, 2019.

#### (b) Functional and presentation currency

The financial statements are presented in Canadian dollars, which is the Company’s functional and presentation currency.

#### (c) Basis of measurement

The financial statements have been prepared on the historical cost basis except for financial instruments classified as fair value through profit or loss which are measured at fair value with changes in fair value recorded in earnings, and share-based payment transactions. The method used to measure fair values is discussed in note 4(h) and 4(j) to the annual financial statements for the year ended December 31, 2018.

#### (d) Significant accounting assumptions, estimates and judgements

The preparation of financial statements requires the Company’s management (“Management”) to make estimates and judgements that affect the reported amounts of assets and liabilities at the date of the financial statements. Judgement is used in situations where there is a choice or assessment required by Management. Estimates and underlying assumptions are required on an ongoing basis and revisions are recognized in the year in which such estimates are revised.



# Acceleware Ltd.

## Notes to Condensed Interim Financial Statements

March 31, 2019 and 2018

(in Canadian dollars)

### 2. Basis of Presentation (cont'd)

#### (d) Significant accounting assumptions, estimates and judgements (cont'd)

The determination of the amount of the Alberta Scientific Research and Experimental Development ("SR&ED") tax credit receivable requires Management to make calculations based on its interpretation of eligible expenditures in accordance with the terms of the programs. The reimbursement claims submitted by the Company are subject to review by the relevant government agencies. Although the Company has used its best judgement and understanding of the related program agreements in determining the receivable amount, it is possible that the amounts could increase or decrease by a material amount in the near term, dependent on the review and audit by the government agency.

The Company makes use of estimates when calculating revenue for fixed fee service engagements included in the financial statements.

Management operates under the assumption that its carefully budgeted expenditures, coupled with expected revenue and cash flow will be sufficient to fund future operations as a going concern (note 3).

The Company must make use of estimates in calculating the fair value of share-based payments. Amounts recorded for share-based payments are subject to the inputs used in the Black-Scholes option pricing model, including assumptions such as volatility, dividend yield, risk-free interest rates, forfeiture rate estimates, and expected option life. Management estimates the fair values of the derivative liability related to the convertible debenture at initial recognition and at the end of each reporting period using both the Black-Scholes option pricing model and binomial option pricing model which requires Management estimates.

Other estimates employed are related to taxes and related provisions (note 4(e) and note 4(g) to the annual financial statements for the year ended December 31, 2018) and other provisions and contingencies. Actual results could differ from these and other estimates. The recognition of deferred tax assets is based on forecasts of future taxable profit. The measurement of future taxable profit for the purposes of determining whether or not to recognize deferred tax assets depends on many factors, including the Company's ability to generate such profits and the implementation of effective tax planning strategies. The occurrence or non-occurrence of such events in the future may lead to significant changes in the measurement of deferred tax assets.

# Acceleware Ltd.

## Notes to Condensed Interim Financial Statements

March 31, 2019 and 2018

(in Canadian dollars)

### 3. Going concern

These financial statements have been prepared on a going concern basis, which assumes that the Company will be able to realize its assets and discharge its liabilities in the normal course of business. The Company has accumulated losses amounting to \$27,352,951 (December 31, 2018 - \$27,420,449) largely due to investments in new product development and in the penetration of new markets. In particular, the Company invested \$150,376 for the three months ended March 31, 2019 (three months ended March 31, 2018 - \$443,828), in research and development, principally for the Company's proprietary RF heating technology.

The Company actively manages its cash flow and investment in new products to match its cash requirements to cash generated from operations including government assistance. In order to maximize cash generated from operations, the Company plans to focus on high gross margin revenue streams such as software, and RF heating services; focus on selected core vertical markets; minimize operating expenses where possible; and limit capital expenditure. As the Company continues to develop its RF heating technology, new research and development investments will be financed through a combination of internal cash flow from the high-performance computing software business, government assistance and external financing. Management believes that successful execution of its business plan will result in sufficient cash flow and new financing to fund projected operational and investment requirements. However, no assurances can be given that the Company will be able to achieve all or part of the objectives discussed above, or that sufficient financing from outside sources will be available. Further, if the Company's operations are unable to generate cash flow levels at or above current projections, the Company may not have sufficient funds to meet its obligations over the next twelve months.

Should such events occur, Management is committed to implementing all or a portion of its contingency plan. This plan has been developed and designed to provide additional cash flow, and includes, but is not limited to, deferring certain additional product development initiatives, and reducing sales, marketing and general and administrative expenses, while seeking outside financing.

The failure of the Company to achieve one or all of the above items may have a material adverse impact on the Company's financial position, results of financial performance and cash flows.

These factors indicate the existence of material uncertainty that may cast significant doubt on the Company's ability to continue as a going concern.

The ability of the Company to continue as a going concern is dependent upon successful execution of its plans noted above. The outcome of these initiatives cannot be predicted at this time. These financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that might be necessary should the Company be unable to continue as a going concern for a reasonable period of time.

# Acceleware Ltd.

## Notes to Condensed Interim Financial Statements

March 31, 2019 and 2018

(in Canadian dollars)

### 4. Significant accounting policies

Except for the adoption of IFRS 16, significant accounting policies used in the preparation of these condensed interim financial statements are unchanged from those disclosed in the Company's financial statements for the year ended December 31, 2018.

#### (a) New standards and interpretations adopted

The Company adopted IFRS 16 using the modified retrospective approach and accordingly the information presented for 2018 has not been restated. It remains as previously reported under IAS 17 and related interpretations. On initial application, the Company has elected to record right-of-use assets based on the corresponding lease liability, adjusted by the amount of any prepaid or accrued lease payments. IFRS 16 specifies how leases will be recognized, measured, presented and disclosed and it provides a single lessee model, requiring lessees to recognize right-of-use assets and lease liabilities for all major leases.

The impact of the transition to IFRS 16 is shown in Note 10 of the Company's financial statements for the three months ended March 31, 2019.

The Company's accounting policy under IFRS 16 is as follows: At inception of a contract, Acceleware assesses whether a contract is, or contains, a lease based on whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. For contracts that contain a lease component, Acceleware then recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured based on the initial amount of the lease liability adjusted for:

- Initial direct costs incurred by Acceleware;
- Lease payments made prior to inception;
- Estimated costs to dismantle, remove or restore the asset(s); less
- Any lease incentives received.

Lease assets are depreciated to the earlier of the end of the useful life of the right-of-use asset or the lease term using the straight-line method as this most closely reflects the expected pattern of consumption of the future economic benefits. The lease term includes periods covered by an option to extend if Acceleware is reasonably certain to exercise that option. In addition, the right-of-use asset can be periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, Acceleware uses its incremental borrowing rate as the discount rate for leases for the right to use office space, and uses the interest rate implicit in the lease for leases of the right to use computer equipment.

# Acceleware Ltd.

## Notes to Condensed Interim Financial Statements

March 31, 2019 and 2018

(in Canadian dollars)

### 4. Significant accounting policies (cont'd)

#### (a) New standards and interpretations adopted (cont'd)

The lease liability is measured at amortized cost using the effective interest method. Acceleware will remeasure the lease liability when there is a change in future lease payments arising from a change in an index or rate, if there is a change in Acceleware's estimate of the amount expected to be payable under a residual value guarantee, or if Acceleware changes its assessment of whether it will exercise a purchase, extension or termination option. When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero. Acceleware has elected to apply the practical expedient not to recognize right-of-use assets and lease liabilities for short-term (12 months or less) leases of all asset classes. Acceleware will elect to apply the practical expedient not to recognize right-of-use assets and lease liabilities for leases of low value (less than \$5,000) assets on a case-by-case basis. The lease payments associated with either short-term leases or leases of low-value underlying assets are recognized as an expense on a straight-line basis over the lease term.

### 5. Leases

On February 29, 2012, Acceleware entered into a premise lease agreement to lease 5,244 square feet of office space commencing August 1, 2012 and ending July 31, 2017, a period of five years. Effective August 1, 2017 the lease was renegotiated and extended to July 31, 2020.

In addition to the basic monthly rents, the Company must pay a proportionate share of property taxes, operating costs, utilities and additional services. The minimum annual basic rent commitments are as follows:

Office lease obligations	March 31, 2019	January 1, 2019
2019	\$ 68,828	\$ 91,770
2020	45,885	45,885
Minimum lease payments	114,713	137,655
Less: interest portion at a rate of 5.5%	4,099	5,815
Net minimum lease payments	110,614	131,840
Less: current portion	86,279	87,080
	\$ 24,335	\$ 44,760

The office space has been recognized in property and equipment at the present value of minimum lease payments, less accumulated depreciation. Interest charges on office space lease obligations during the three months ended March 31, 2019 were approximately \$1,716 (March 31, 2018 – \$nil). Depreciation expense for office space right of use assets is allocated 50% to research and development expense and 50% to general and administrative expense. For the three months ended March 31, 2019, \$10,987 (2017 – \$nil) in depreciation for office space right of use asset is included in each of general and administrative and research and development expense on the statement of comprehensive loss. At March 31, 2019 the net book value of office space right of use asset was \$109,867 (January 1, 2019 - \$131,840).

# Acceleware Ltd.

## Notes to Condensed Interim Financial Statements

March 31, 2019 and 2018

(in Canadian dollars)

### 5. Leases (cont'd)

The Company has certain computer equipment under various leases expiring 2019 through 2021. The leases carry a weighted average annual interest rate of 5.06%. Estimated lease payments are as follows:

Computer equipment lease obligations	March 31, 2019	December 31, 2018
2019	\$ 78,672	\$ 99,834
2020	72,133	72,133
2021	26,730	26,730
Minimum lease payments	177,535	198,697
Less: interest portion at a rate of 5.06% (2018 – 5.51%)	8,019	9,685
Net minimum lease payments	169,516	189,012
Less: current portion	94,387	93,352
	\$ 75,129	\$ 95,660

The computer equipment under lease has been recognized in right of use assets at the present value of minimum lease payments, less accumulated depreciation. Interest charges on leased computer equipment during the three months ended March 31, 2019 were approximately \$2,152 (March 31, 2018 – \$2,473). Depreciation expense for right of use computer equipment assets is allocated 50% to research and development expense and 50% to general and administrative expense. For the three months ended March 31, 2019, \$9,202 (2018 – \$9,857) in depreciation for computer equipment right of use assets is included in each of general and administrative and research and development expense on the statement of comprehensive loss. At March 31, 2019, the net book value of computer equipment right of use assets is \$158,245 (December 31, 2018 - \$183,810).

### 6. Share capital and other components of shareholders' equity

#### (a) Share capital

The authorized share capital of the Company consists of an unlimited number of common shares, and unlimited number of first preferred shares, of which conditions are to be determined; and an unlimited number of second preferred shares, of which conditions are to be determined.

Common shares issued	Number	Amount
Balance, December 31, 2018	103,127,670	\$ 22,134,230
Issued on exercise of stock options (i)	1,224,000	113,246
<b>Balance, March 31, 2019</b>	<b>104,351,670</b>	<b>\$ 22,247,476</b>

- i. During the three months ended March 31, 2019, 1,224,000 stock options (three months ended March 31, 2018 – 356,128) were exercised for cash proceeds of \$61,200 (three months ended March 31, 2018 - \$22,040). Non-cash compensation charges of \$52,046 (three months ended March 31, 2018 - \$17,010) were reclassified from contributed surplus to share capital on the exercise of these options.

# Acceleware Ltd.

## Notes to Condensed Interim Financial Statements

March 31, 2019 and 2018

(in Canadian dollars)

### 6. Share capital and other components of shareholders' equity (cont'd)

#### (b) Warrants

A summary of share purchase warrants outstanding and exercisable as at March 31, 2019 are as follows:

Exercise price	Number outstanding	Expiry Date
\$0.27	1,840,644	September 26, 2019

#### (c) Share-based payments

At March 31, 2019, the Company had one equity-settled share-based compensation plan. The Company accounts for options granted under this plan in accordance with the fair value method of accounting for share-based compensation. The estimated fair value of the options that are ultimately expected to vest is recorded over the option's vesting period and charged to share-based compensation expenses.

During the period ended March 31, 2019, the Company granted to certain employees, contractors, officers, and directors options to purchase a total of 2,956,066 common shares at an exercise price of \$0.13 per share. Of the total, 2,475,000 options vest over two years, such that 1,237,500 of the options will vest one year from the date of grant, and 1,237,500 will vest two years from the date of grant. The remaining options vest based on the market price of the Company's common shares, such that 240,503 options will vest when the closing market price of the Company's common shares exceeds \$0.16 for ten consecutive trading days, and 204,503 options will vest when the closing market price of the Company's common shares exceeds \$0.195 for ten consecutive trading days. All options granted expire five years from the date of grant.

The weighted average grant date fair value of the stock options granted during 2019 was estimated to be \$0.122 per option using the Black-Scholes option pricing model based on the following weighted average assumptions: expected volatility of 177%, a risk-free interest rate of 1.78%, expected dividend yield of nil%, expected forfeiture rate of 1.0% and expected life of five years. The expected volatility was determined by calculating the historical volatility of the Company's common share price from the date of grant back to the date five years prior to the date of grant. The estimated fair value of each tranche of options not immediately vesting is amortized to share-based payments over the option vesting period on a straight-line basis. For options that had vesting conditions based on the closing price of the Company's common shares, the vesting period was estimated using a binomial option pricing simulation based on the following weighted average assumptions: expected volatility of 177%, a risk-free interest rate of 1.78%, expected dividend yield of nil%, expected forfeiture rate of 1.0% and expected life of five years. Total share-based payment expenses for the three months ended March 31, 2019 were \$109,330 relating to general and administrative (three months ended March 31, 2018 - \$148,091) and \$43,828 relating to research and development (three months ended March 31, 2018 - \$50,775) for a total of \$153,158 (three months ended March 31, 2018 - \$198,866).

# Acceleware Ltd.

## Notes to Condensed Interim Financial Statements

March 31, 2019 and 2018

(in Canadian dollars)

### 6. Share capital and other components of shareholders' equity (cont'd)

#### (c) Share-based payments (cont'd)

During 2018, the Company granted to certain employees, contractors, officers, and directors options to purchase a total of 2,141,534 common shares at a weighted average exercise price of \$0.29 per share. Of the total, 940,000 options vest one year from the date of grant, and 765,000 will vest two years from the date of grant. The remaining options vest based on the market price of the Company's common shares, such that 218,267 options will vest when the closing market price of the Company's common shares exceeds \$0.37 for ten consecutive trading days, and 218,267 options will vest when the closing market price of the Company's common shares exceeds \$0.445 for ten consecutive trading days. All options granted expire 5 years from the date of grant. The weighted average grant date fair value of the stock options granted during 2018 was estimated to be \$0.269 per option using the Black-Scholes option pricing model based on the following weighted average assumptions: expected volatility of 175%, a risk-free interest rate of 2.09%, expected dividend yield of nil%, expected forfeiture rate of 1.3% and expected life of 5 years. The expected volatility was determined by calculating the historical volatility of the Company's common share price from the date of grant back to the date five years prior to the date of grant. The estimated fair value of each tranche of options not immediately vesting is amortized to share-based payments over the option vesting period on a straight-line basis. For options that had vesting conditions based on the closing price of the Company's common shares, the vesting period was estimated using a binomial option pricing simulation based on the following weighted average assumptions: expected volatility of 175%, a risk-free interest rate of 2.09%, expected dividend yield of nil%, expected forfeiture rate of 1.3% and expected life of 5 years.

The changes to the number of options outstanding and their weighted average exercise price are as follows:

	Number	Weighted Average Exercise Price
Balance, December 31, 2018	9,128,092	\$ 0.173
Granted	2,956,066	0.130
Expired	(1,183,334)	0.215
Exercised	(1,224,000)	0.050
Balance, March 31, 2019	9,676,824	\$ 0.170

# Acceleware Ltd.

## Notes to Condensed Interim Financial Statements

March 31, 2019 and 2018

(in Canadian dollars)

### 6. Share capital and other components of shareholders' equity (cont'd)

Summary of options outstanding and exercisable as at March 31, 2019 are as follows:

Exercise price outstanding	Number outstanding	Weighted average remaining contractual life (years)	Weighted average exercise price	Number exercisable
\$0.05	1,363,422	0.68	\$0.05	1,363,422
\$0.13	2,956,066	4.84	0.13	—
\$0.15	1,006,170	2.42	0.15	746,162
\$0.20	320,000	4.57	0.20	—
\$0.21	2,569,632	2.90	0.21	2,270,000
\$0.30	1,461,534	3.82	0.30	730,767
	9,676,824	3.32	\$0.170	5,110,351

#### (d) Contributed surplus

Balance, December 31, 2018	\$ 7,429,219
Share-based payments	153,158
Options exercised	(52,046)
<b>Balance, March 31, 2019</b>	<b>\$ 7,530,331</b>

### 7. Revenue

The Company sub-classifies revenue within the following components: software revenue, maintenance revenue, and services revenue. Software revenue comprises license fees charged for the use of software products licensed under fixed term or perpetual arrangements in which the fair values of PCS and/or services fees are determinable. Software revenue also includes the resale of third-party hardware as part of customized solutions, as well as sales of hardware assembled internally. Maintenance revenue primarily consists of fees charged for PCS on software products post-delivery. Services revenue consists of fees charged for technology feasibility, engineering design, training, process simulation consulting, testing, and custom software development.

	Three months ended March 31, 2019	Three months ended March 31, 2018
Software	\$ 737,638	\$ 4,220
Maintenance	144,542	128,477
Services	6,553	37,562
	<b>\$ 888,733</b>	<b>\$ 170,259</b>



# Acceleware Ltd.

## Notes to Condensed Interim Financial Statements

March 31, 2019 and 2018

(in Canadian dollars)

### 7. Revenue (cont'd)

#### *Services revenue*

##### AMD Contract

During the year ended December 31, 2018, the Company entered into a consulting services agreement with an affiliate of Advanced Micro Devices, Inc. ("AMD"). Under the terms of the agreement, Acceleware received US\$2.51 million in exchange for custom software development human resources and consulting services. The contract contained three performance obligations, consisting of software development human resources and two types of consulting services obligations. Revenue is recognized at a point in time for each performance obligation when the human resources and consulting services are transferred and provided to the customer. For the year ended December 31, 2018, the Company recognized \$3,276,848 of revenue, of which \$1,061,910 represented unbilled revenue (contract assets); this unbilled revenue was invoiced and collected during the three months ended March 31, 2019. Also in the year ended December 31, 2018 \$1,111 was recorded for work in process (contract assets), and \$13,105 of revenue was deferred related to the contract. Of the deferred revenue, \$6,553 was recognized in the three months ended March 31, 2019, along with \$555 of work in process expensed. At March 31, 2019, \$555 remained in work in process, and \$6,553 remained in deferred revenue.

##### Pilot test data contract

During the year ended December 31, 2018, the Company entered into a contract with a major oil sands producer related to providing data from a commercial-scale pilot project of the Company's RF XL technology. Under the terms of the agreement, Acceleware will receive funding of up to \$2,000,000 upon the achievement of certain milestones. The contract contained three performance obligations, consisting of a software license, PCS and the data. For the three months ended March 31, 2019 the Company deferred \$255,291 in revenue for amounts received in advance of providing the data and the balance of PCS. Costs of \$46,975 incurred to date associated with providing the data are included in work in process.

The Company operates in an international market within one reportable industry segment. Geographic revenue segmentation is as follows:

	Canada	USA	Total
<b>Three months ended March 31, 2019</b>	<b>\$ 2,225</b>	<b>886,508</b>	<b>\$ 888,733</b>
Three months ended March 31, 2018	—	170,259	\$ 170,259

The Company derives significant revenues from major customers each of whom exceeds 10% of total revenues for the three months ended March 31, 2019.

	Three months ended March 31, 2019	Three months ended March 31, 2018
Customer A	\$ 486,553	\$ 83,837
Customer B	355,683	—
	<b>\$ 842,236</b>	<b>\$ 83,837</b>

All of the Company's assets are located in Canada.

# Acceleware Ltd.

## Notes to Condensed Interim Financial Statements

March 31, 2019 and 2018

(in Canadian dollars)

### 8. Operating segments

The Company has two operating segments, referred to as “High-Performance Computing” (“HPC”) and “RF Heating”. The operating segments are reportable segments in accordance with IFRS 8 Operating Segments. The Company’s HPC segment sells proprietary high-performance computing software and related consulting services and training programs primarily to the oil and gas industry. The RF Heating segment is engaged in research, development, and commercialization activities related to the Company’s proprietary enhanced heavy oil and oil sands production technology.

The Company does not discretely allocate assets to its operating segments, nor does Management evaluate operating segments using discrete asset information.

Expenses associated with corporate support functions are allocated to the Company’s segments based on the segment’s percentage of total labour expenses for the allocation period. All intersegment transactions between the HPC and RF Heating segments have been eliminated.

For the three months ended March 31, 2019

	RF Heating	HPC	Total
<b>Revenue</b>	\$ 2,225	\$ 886,508	\$ 888,733
<b>Expenses</b>			
Cost of revenue	—	603	603
General and administrative	476,934	133,904	610,838
Research and development	121,260	29,116	150,376
	598,194	163,623	761,817
<b>(Loss) income from operations</b>	<b>(595,969)</b>	<b>722,885</b>	<b>126,916</b>

For the three months ended March 31, 2018

	RF Heating	HPC	Total
<b>Revenue</b>	\$ —	\$ 170,259	\$ 170,259
<b>Expenses</b>			
Cost of revenue	—	12,420	12,420
General and administrative	345,624	202,266	547,890
Research and development	249,380	194,448	443,828
	595,004	409,134	1,104,138
<b>(Loss) income from operations</b>	<b>(595,004)</b>	<b>(238,875)</b>	<b>(833,879)</b>

# Acceleware Ltd.

## Notes to Condensed Interim Financial Statements

March 31, 2019 and 2018

(in Canadian dollars)

### 9. Related Party Transactions

- (a) For the three months ended March 31, 2019, the Company incurred expenses in the amount of \$43,167 (three months ended March 31, 2018 - \$41,250) with a company controlled by an officer of the Company as fees for duties performed in managing operations, and this amount is included in research and development expense. As at March 31, 2019 \$41,332 was included in accounts payable and accrued liabilities (December 31, 2018 - \$138,457). These fees occurred in the normal course of operations and in the opinion of management represent fair value for services rendered.
- (b) For the three months ended March 31, 2019, the Company incurred expenses in the amount of \$14,059 (three months ended March 31, 2018 - \$3,203) with a company controlled by a director of the Company for legal fees, and this amount is included in general and administrative expense. As at March 31, 2019, \$12,272 was included in accounts payable and accrued liabilities (December 31, 2018 - \$17,643). These fees occurred in the normal course of operations and in the opinion of management represent fair value for services rendered.
- (c) For the three months ended March 31, 2019, the Company incurred expenses in the amount of \$16,450 (three months ended March 31, 2018 - \$3,300) with a company controlled by the spouse of an officer of the Company for communications services, and this amount is included in general and administrative expense. As at March 31, 2019, \$17,273 was included in accounts payable and accrued liabilities (December 31, 2018 - \$nil). These fees occurred in the normal course of operations and in the opinion of management represent fair value for services rendered.
- (d) For the three months ended March 31, 2019, the Company incurred expenses in the amount of \$16,397 (three months ended March 31, 2018 - \$nil) with a company controlled by an officer of the Company for financial reporting services, and this amount is included in general and administrative expense. As at March 31, 2019, \$8,217 was included in accounts payable and accrued liabilities (December 31, 2018 - \$nil). These fees occurred in the normal course of operations and in the opinion of management represent fair value for services rendered.
- (e) Key management includes the Company's directors and members of the executive management team. Compensation awarded to key management included:

	Three months ended		Three months ended	
	March 31, 2019		March 31, 2018	
Salaries and short-term employee benefits	\$	332,155	\$	174,203
Share-based payments		92,503		155,038
	\$	424,658	\$	329,241

# Acceleware Ltd.

## Notes to Condensed Interim Financial Statements

March 31, 2019 and 2018

(in Canadian dollars)

### 10. Explanation of adoption of IFRS-16 Leases Revenue from contracts with customers

Acceleware adopted IFRS 16 on January 1, 2019 using the modified retrospective approach and accordingly the previous period's information (2018) has not been restated. It remains as previously reported under the interpretations of IAS 17. On initial application, Acceleware has elected to record a right of use asset for its office space based on the corresponding lease liability, adjusted by the amount of any prepaid or accrued lease payments. Right of use assets and lease obligations of \$131,840 were recorded as of January 1, 2019, with no impact on retained earnings. Office space lease minimum payments commitments reported in the December 31, 2018 annual financial statements were \$145,303 as at December 31, 2018. The difference is due to the present value adjustment required under IFRS 16. When measuring lease liabilities, Acceleware discounted these payments using the Company's incremental borrowing rate at January 1, 2019 which was estimated to be 5.5%. The Company also recognised existing computer equipment lease assets as right of use assets.

The effect of IFRS 16 is as follows:

<b>Balance Sheet as at March 31, 2019</b>		<b>Without IFRS 16</b>		<b>Adjustments</b>		<b>As reported</b>
<b>Assets</b>						
Property and equipment	\$	179,799	\$	(158,245)	\$	21,534
Right of use assets		—		268,112		268,112
<b>Liabilities</b>						
Lease obligations (current)		94,387		86,279		180,666
Lease obligations (long term)	\$	75,129	\$	24,334	\$	99,493
<b>Statement of operations for the three months ended March 31, 2019</b>						
		<b>Without IFRS 16</b>		<b>Adjustments</b>		<b>As reported</b>
General and administrative	\$	611,323	\$	(485)	\$	610,838
Research and development		150,861		(485)		150,376
Finance expense		2,152		1,716		3,868
Total comprehensive income	\$	68,244	\$	(746)	\$	67,498
<b>Statement of cash flow for the three months ended March 31, 2019</b>						
		<b>Without IFRS 16</b>		<b>Adjustments</b>		<b>As reported</b>
Cash from operating activities	\$	1,186,482	\$	25,095	\$	1,211,577
Cash from financing activities	\$	41,702	\$	(25,095)	\$	16,607