ACCELEWARE CORP.
MANAGEMENT’S DISCUSSION AND ANALYSIS
FOR THE YEAR ENDED DECEMBER 31, 2009

This management’s discussion and analysis of financial condition and results of operations (“MD&A”) should be read together with Aceceleware Corp.’s (“Aceceleware”, the “Corporation” or the “Company”) audited annual financial statements and the accompanying notes for the year ended December 31, 2009 (the “Financial Statements”) which have been prepared in accordance with Canadian generally accepted accounting principles (“Canadian GAAP” or “GAAP”). Additional information relating to the Company is available on the System for Electronic Document Analysis and Retrieval (“SEDAR”) at [www.sedar.com](http://www.sedar.com) under Aceceleware Corp.

This MD&A is presented as of April 26, 2010. All financial information contained herein is expressed in Canadian dollars unless otherwise indicated.

Forward Looking Statements

Certain statements contained in this MD&A constitute forward-looking statements. These statements relate to future events or the Corporation’s future performance. All statements other than statements of historical fact may be forward-looking statements. Forward-looking statements are often, but not always, identified by the use of words such as “seek”, “anticipate”, “plan”, “continue”, “estimate”, “expect”, “may”, “will”, “project”, “predict”, “potential”, “targeting”, “intend”, “could”, “might”, “should”, “believe” and similar expressions. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. The Corporation believes that the expectations reflected in those forward-looking statements are reasonable but no assurance can be given that these expectations will prove to be correct and such forward-looking statements included in this MD&A should not be unduly relied upon by investors. These statements speak only as of the date of this MD&A and are expressly qualified, in their entirety, by this cautionary statement.

In particular, this MD&A contain forward-looking statements, pertaining to the following:

- the expectation of Aceceleware’s ability to continue operating as a going concern, fund its operations through the sale of its products and services, and access external financing if required;
- the change in business model to improve profitability;
- projections of sales increases through focus on core markets, increasing the number of independent software vendor (“ISV”) partners, and continuous performance improvements;
- potential benefits to Aceceleware’s customers, including cost savings and increases to cash flow and productivity;
- advantages to using Aceceleware’s products and services;
- ease and efficiency of implementing Aceceleware’s products and services; and
- supply and demand for Aceceleware’s primary products and services.

With respect to forward-looking statements contained in this MD&A, the Corporation has assumed, among other things:

- that the cost savings initiatives taken to date, coupled with the future revenue and cash flow expected by the Company’s management (“Management”) will be sufficient to fund future operations - this assumption being subject to the risk and uncertainty that the Company may not generate enough cash flow from operating activities to meet its capital requirements and that the Company may not be able to secure additional capital resources from external sources to fund any shortfall. Operating cash flow may be negatively impacted by general economic conditions, increased competition, increased equipment or labour costs, and adverse movements in foreign currencies. Should the Company experience a cash flow shortfall from operating activities, Management’s contingency plan may not be sufficient to reverse the shortfall;
- that the change to a software-only business model will significantly reduce the cost of products – which is subject to the risk that the software-only business model may not be successful in
generating sufficient revenue to offset previous hardware sales, which may be negatively affected by the rate at which customers adopt the new model, general economic conditions, and other factors;

- that it will be able to increase sales of its products and services by focusing on key vertical markets, increasing the number of ISV partners, and continuously improving its products – which is subject to the risks that sales in core vertical markets may be negatively affected by general economic conditions, that the Company may not be able to successfully attract and integrate its offerings into ISVs’ products and that its research and development efforts may be unable to develop continuous improvements; and

- that it will be able to withstand the impact of increasing competition – which is subject to the risk that the adoption of graphics processing unit (“GPU”) computing (and any future hardware platform utilized by the Company) may be negatively affected by future advances in competing technology.

The Corporation’s actual results could differ materially from those anticipated in these forward-looking statements as a result of the risk factors set forth below and elsewhere in this MD&A.

Investors should not place undue reliance on forward-looking statements as the plans, intentions or expectations upon which they are based might not occur. Forward-looking statements include statements with respect to the timing and amount of estimated future revenue and sales and the Corporation’s ability to protect and commercially exploit its intellectual property. Readers are cautioned that the foregoing lists of factors are not exhaustive. The forward-looking statements contained in this MD&A are expressly qualified by this cautionary statement. The Corporation does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless required by law.
Company Overview

Acceleware is a high performance computing (“HPC”) company that specializes in developing technologies that significantly reduce the computer processing time required for large scale mathematical calculations. Acceleware develops and sells specialized proprietary software; a combination of specialized proprietary software and third party hardware; and consulting services.

Acceleware solutions and services are deployed by major organizations worldwide to accelerate computer simulation and data processing applications in areas such as computer aided engineering (“CAE”), oil and gas exploration and development, medical imaging, industrial and consumer product design, and academic research. Acceleware’s core markets are CAE and oil and gas exploration and development applications. Computing tasks in these fields can take several days, weeks, months or a year to complete, and represent a major bottleneck that prevents progress and innovation. Acceleware’s solutions allow organizations to accomplish the same tasks many times faster (for example hours rather than days, or days rather than weeks), and also allow organizations to tackle larger, more complex problems. By enhancing a client’s ability to compute, Acceleware helps them to compete.

Acceleware’s proprietary software interface allows existing software programs to utilize the multi-core computing platforms that are available today. The Company’s proprietary software allows these existing third-party software applications to leverage a combination of Graphic Processing Units (“GPUs”), Central Processing Units (“CPUs”) and/or other many-core accelerator technologies as mathematical co-processors. Through this technology, Acceleware has brought supercomputing to the desktop.

In CAE, most of the major mobile telephone manufacturers in the world are using Acceleware’s electromagnetic design solutions to design their products more rapidly. Acceleware's fourth-generation software acceleration solutions that support multi-board GPU solutions can accelerate entire industrial simulation and processing applications by over 35 times.

The solutions developed by Acceleware can be easily integrated by software developers, saving them the expense and time of migrating their applications to high performance multi-core platforms. Acceleware improves the overall experience for end users of these applications by providing greater computing speed without the end user having to learn new skills or change their work processes.

In the CAE market, Acceleware partners with software developers to increase the speed at which partners’ software runs. Some of the Company’s current software partners include SPEAG, Remcom, Synopsys and Agilent Technologies. Acceleware reaches the CAE market through a combination of partner channels and direct sales.
Acceleware has developed seismic data processing and reservoir simulation applications for customers and partners in the oil and gas exploration and development market. Acceleware accesses the oil and gas exploration and development market through a combination of channel and direct sales. The Company provides partners with software solutions as an add-on or replacement to an existing seismic data processing or reservoir simulation platform. In addition, Acceleware provides solutions and services direct to oil & gas exploration companies. Acceleware reaches the oil and gas market through a combination of partner, direct sales and services.

In a variety of markets, Acceleware provides HPC consulting services to developers and users, under fixed price or hourly contracts.

Acceleware was founded in February 2004 by a group of graduate students and professors from the University of Calgary’s Electrical Engineering department and became a public company on the TSX Venture Exchange in January 2006 through a reverse takeover of a capital pool company, Poseidon Capital Corp. The Company is headquartered in Calgary, Alberta. As at December 31, 2009, Acceleware had 26 employees including: 2 in administration; 8 in sales, marketing, and product management; and 16 in research and development.

Overall Performance

The year ended December 31, 2009 continued to be difficult for Acceleware, with less than expected demand for the Company’s products and services due to global economic conditions. On a positive note, the Company completed its restructuring started in 2008, and has refocused its marketing efforts in the two core markets of CAE and oil & gas exploration and development applications. The year ended December 31, 2008 was a transitional year for the Company. The first half of the year, the Company faced significant anticipated growth along with opportunities to finance such growth. As the global economic and capital market environments deteriorated, Management was faced with much lower growth prospects and a lack of financing alternatives. The second half of 2008 was marked by restructuring and cost reduction initiatives.

The Company had a net loss for the year ended December 31, 2009 of $1,126,298 an 89% decrease compared to a net loss of $10,496,871 for the year ended December 31, 2008. As noted above the Company initiated a restructuring in 2008 which was completed in early 2009. As such, much of 2009 was completed under a significantly reduced cost structure. Lower than expected revenue in 2009 resulted in continued, albeit significantly reduced net loss.

During the year ended December 31, 2009, Acceleware recognized revenue of $3,598,997 representing a 5% decrease over the $3,797,916 recognized during the year ended December 31, 2008. The decrease is a result of a general decline in demand caused by global economic conditions and a reduction in product revenue due to the switch (in 2008) to a software-only business model. With regard to the latter, the Company made a significant investment in computer hardware inventory during the first half of 2008. This investment was subsequently written down as revenue did not grow as quickly as expected, and much of the inventory has become obsolete as suppliers have introduced new models. The risks associated with investing in hardware inventory (sales forecasting risk and hardware obsolescence risk, among others) led Management to implement a software-only business model for 2009. Management believes that software-only product sales can be more profitable than software and hardware solutions, due to the reduced direct cost of revenue.

The Company liquidated its investment in asset-backed commercial paper (“ABCP”) on December 9, 2009 and recognized a gain on investment of $82,328 during the year ended December 31, 2009 compared to a loss of $315,047 during the year ended December 31, 2008. The investment in ABCP was originally purchased for $1,441,241 in 2007. The proceeds of the sale were used to eliminate current debt ($355,587 as at December 31, 2008) and for general working capital. See note 6 of the Financial Statements for further details on the ABCP investment.

* this paragraph contains forward looking information. Please refer to “Forward Looking Statements” and “Risk Factors and Uncertainties” for a discussion of the risks and uncertainties related to such information
At December 31, 2009 Acceleware had $509,862 (2008- $334,670) in working capital, including $524,121 (2008 - $1,052,724) in cash and cash equivalents, and no (2008 - $355,587) short term debt. The increase in working capital is due to the introduction of refundable Alberta Scientific Research and Experimental Development (“SR&ED”) tax credits for the tax year ended December 31, 2009. The Company recorded a $178,974 SR&ED tax credit receivable in the year ended December 31, 2009. The decrease in cash and cash equivalent over the previous year end was due to cash used in the elimination of short term debt and cash used in operating activities during 2009. Management’s objective is to manage cash flow and investment in new products to ensure that cash requirements do not exceed cash generated from operations. Plans include programs to improve profitability through the introduction of a software-only business model, to focus on core vertical markets, reduce operating expenses, and limit capital expenditures. Management believes that successful execution of its business plan will result in sufficient cash flow to fund projected operational and investment requirements. However, no assurances can be given that the Company will be able to achieve all or part of the objectives discussed above, or that sufficient financing from outside sources, if required, will be available. Further, if the Company’s operations are unable to generate cash flows at or above current projections, the Company may not have sufficient funds to meet its obligations over the next twelve months. Should such events occur, Management is committed to implementing all or a portion of its contingency plan. This plan has been developed and designed to provide additional cash flow, and includes, but is not limited to, deferring certain additional product development initiatives, and further reducing sales, marketing and general and administrative expenses. The failure of the Company to achieve one or all of the above items may have a material adverse impact on the Company’s financial position, results of operations and cash flows.

During the year, the Company settled outstanding indebtedness to employees of $97,844 through the issuance of 1,956,905 common shares at a price of $0.05 per share, as disclosed in Note 8 to the Financial Statements.

2009 Highlights and Events

On January 28, 2009, Acceleware announced that it has entered into a multi-part agreement to sell certain application-specific software assets, provide a non-exclusive license for additional software components and provide consulting services related to the software assets. The agreement was valued at approximately $1,108,000 for 2009.

On February 3, 2009 – Acceleware announced that Key Seismic Solutions Ltd., a Calgary based seismic data processing company, has chosen Acceleware’s seismic acceleration solution to dramatically speed-up processing using Kirchhoff Pre-Stack Time Migration (KTM) algorithms and lower costs in their data center.

On March 4, 2009 – Acceleware announced introduction of a new CUDA-based professional services offering, designed to help organizations rapidly implement GPU based High Performance Computing (HPC) software projects. These new CUDA-based services, including consulting, training and quick start packages, will provide expertise for parallel code optimization projects and customization for Acceleware’s existing products.

On June 8, 2009 – Acceleware announced that Absolute Imaging has selected Acceleware’s AxKTM acceleration solution to speed up their seismic data processing business. AxKTM improves Absolute’s capabilities for processing their customers’ geophysical data and helps to lower operating costs in their datacenter. Acceleware’s solution seamlessly integrates with Absolute Imaging’s in-house Kirchhoff Pre-Stack Time Migration (KPSTM) processing software, enabling it to leverage the processing power of GPUs.

On June 9, 2009 - Acceleware announced a new CUDA™ (Compute Unified Device Architecture) based Acceleware solution for accelerating electromagnetic simulations. This new software library has delivered application performance gains of up to 50% compared to the current OpenGL version. This next generation version is compatible with both 8- and 10-series NVIDIA GPUs, delivering significant speed-ups to customers without having to upgrade hardware.

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On June 23, 2009 – Acceleware announced that it settled outstanding indebtedness of $97,844 through the issuance of common shares of the Company (“Common Shares”) at deemed prices of $0.05 per Common Share (the “Debt Settlement”), subject to TSX Venture Exchange final approval. The outstanding debt is comprised of employee wages and consulting fees. As part of the restructuring that occurred in 2008, certain employees voluntarily agreed to defer a portion of their salary and agreed to convert such debt into common shares. A total of 1,956,905 Common Shares were issued under the Debt Settlement. The Common Shares are subject to a four month hold period that expired on October 24, 2009.

On July 14, 2009 – Acceleware announced that it entered into a consulting engagement that will enable a major oil company to run one of its seismic migration algorithms on GPUs. The consulting agreement (which is denominated in US dollars) is valued at approximately $347,095 CDN.

On September 24, 2009 - Acceleware announced that Jens Horstmann was appointed to the Company’s board of directors.

On October 27th, 2009 – Acceleware announced a new version of AxRTM™. This release allows seismic data users of any size to effectively process RTM with Tilted Transverse Isotropy (TTI) support on existing x86 clusters or within heterogeneous computing environments utilizing GPUs. TTI provides enhanced accuracy for imaging required to make better informed drilling decisions in areas of complex folded geology.

On November 17th, 2009 – Acceleware announced successful acceleration of Kelman Technologies Inc.’s (Kelman) noise suppression and interpolation algorithms. By targeting their compute intensive code for GPUs, seismic processing at Kelman is now completed up to 5X faster on a single GPU compared to an 8-core (16 threads) state-of-the-art server. This speed-up allows Kelman to deliver faster turnaround cycles, reduce their processing costs and greatly increase their capacity all within the existing power, cooling and footprint constraints of their current datacenter.

On December 7th, 2009 – Acceleware announced the sale of its MAV II floating rate notes (the “Notes”) for cash proceeds of $752,466. The Notes were acquired as a result of the restructuring of the ABCP market. The Notes had a carrying value of $689,546 as at September 30, 2009 and were originally purchased for $1,441,241 in 2007.

Strategic Update

Prior to, and during 2009, Acceleware significantly changed its business strategy. Key changes were:

- changing its product sales model to predominantly software-only from a mixture of hardware and software;
- introduction of consulting services as a significant revenue stream; and
- narrowing the Company’s focus to two key verticals – CAE and oil and gas exploration applications.

**Change in product sales business model**

Prior to the first quarter of 2009, Acceleware’s revenues were derived largely from the sale of High Performance Computing hardware carrying its proprietary software solution. The Company sold the Acceleware Accelerator™, the ClusterInABox Dual™, and the ClusterInABox Quad™ into the market. During the first quarter of 2009, the Company has begun to sell only its proprietary software solutions, while facilitating the integration of the software with third party hardware vendors. The reasons for the change include:

- elimination of the investment in inventory;
- simplification of business processes in logistics and service, repair and warranty;
- lower margins on the third party hardware that is not unique to Acceleware; and
- allowing large customers to deal with existing hardware vendors.

During 2009 Acceleware continued to sell hardware on demand to some customers. In these cases the hardware was a mix of remaining inventory and hardware products purchased solely to fulfill purchase orders received from
customers. As at December 31, 2009 the company has eliminated its in-stock inventory, and going forward will only be purchasing hardware in fulfillment of received purchase orders.

The Company has introduced a new pricing schedule which better reflects the significant improvements achieved in delivering accelerated computing performance in successive generations of its products. The new pricing schedule was launched in the first quarter of 2009. Management expects this change in business model will improve profitability.*

**Consulting services business**

In 2009, Acceleware introduced consulting services as a product line. As GPU and high performance computing adoption increases, Acceleware has seen an increased demand for its specialized expertise both within its core verticals, and in new markets. The company provides proof of concept, contract development, software code porting, and training services to its consulting clients. Where possible, the Company uses services as leverage to increase adoption of its products with its core verticals.

The Company has taken important steps to operationally align itself more closely with NVIDIA, its principal hardware technology partner. Acceleware has made significant progress in introducing NVIDIA’s new hardware programming language (CUDA) in its products and services and was one of the earliest adopters of NVIDIA’s Tesla GPU computing technology, the latter of which constitutes a vital platform for Acceleware’s software. Acceleware’s CUDA training sessions have become popular within the industry.

**Core verticals**

In the CAE market, software is sold to end users primarily through channel partners or Independent Software Vendors (“ISV”) that have integrated Acceleware’s solution into their software packages. Acceleware currently works with some of the world’s largest companies in the electronics market, which consists of mobile phone manufacturers, industrial electronics firms, and government organizations. ISVs are an important sales channel for Acceleware, and with the Company’s sales force by selling on Acceleware’s behalf, co-selling with Acceleware’s sales people, or referring potential customers to Acceleware. In 2009, Acceleware’s CAE ISV partners included Schmid & Partner Engineering AG (“SPEAG”), Remcom, Agilent Technologies, Synopsis, Inc., and Computer Simulation Technology (“CST”). The Company will continue to use ISVs with its software-only model.

To drive future sales growth, Acceleware will work to add new ISV partnerships. In addition to expanding the Company’s potential customer base, new ISV partnerships also provide Acceleware with additional reselling agents who are strongly incented to cross-sell Acceleware’s products alongside their software solutions.*

In addition to adding ISV partners, Acceleware is working to deliver new products and solutions to address the needs of a larger proportion of the installed base of its ISV partners. The Company is continuously improving its software acceleration products and expects to continue to release improved products with significant increases in performance every year.*

In 2009, the Company actively sold products and consulting services to the oil and gas exploration market. In October 2009, the Company introduced its latest release on AxRTM with TTI which the Company believes is a state-of-the-art RTM seismic data processing product. This and other seismic data acceleration solutions, with dense packaging and improved economics in power and cooling, provides a multi-fold performance increase that reduce lengthy processing times and enable expedited drilling decisions for the oil and gas industry. The Company currently sells product and services solutions into the oil and gas market and will continue to develop improvements to its products and intensify its marketing and business development activities in this market throughout 2010. The Company currently sells its seismic processing solutions through one reseller, and is actively pursuing other

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resellers. Acceleware has also seen significant sales directly to end-users in this market, and expects to continue to see significant direct sales going forward.”

Management believes that adding new partners and increasing the proportion of the partners’ end-users that can be addressed by Acceleware’s solutions will drive revenue growth, strengthen Acceleware’s competitive position in the market verticals where Acceleware operates, and help to establish market leadership. Management believes that market leadership in these verticals will result in higher sales penetration over the long-term, as well as improved profitability. Growth in the Company’s existing vertical markets will be funded by operations, existing cash resources and investments in the Company and further financing as required from time to time. The Company will continue to finance operations and its growth strategy primarily through the sales of the Company’s products.”

Acceleware’s intellectual property is comprised of its proprietary algorithms, software algorithms and multi-core hardware interface that have been protected as trade secrets to date.

Selected Annual Information

The audited financial statements and the accompanying notes for the twelve month period ended December 31, 2009 (the “Financial Statements”) are incorporated by reference herein and form an integral part of Management’s Discussion and Analysis. The Financial Statements can be found on www.sedar.com. All financial information is reported in Canadian dollars unless otherwise noted.

The following table shows selected financial information from Acceleware’s audited annual financial statements for the years ended December 31, 2009, December 31, 2008 and December 31, 2007.

<table>
<thead>
<tr>
<th></th>
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<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Total revenue</td>
<td>$3,598,997</td>
<td>$3,797,916</td>
<td>$2,631,878</td>
</tr>
<tr>
<td>Net loss</td>
<td>($1,126,298)</td>
<td>($10,496,871)</td>
<td>($6,737,746)</td>
</tr>
<tr>
<td>Loss per share (basic and diluted)</td>
<td>($0.02)</td>
<td>($0.25)</td>
<td>($0.20)</td>
</tr>
<tr>
<td>Total assets</td>
<td>$1,851,259</td>
<td>$3,097,041</td>
<td>$12,569,293</td>
</tr>
<tr>
<td>Long-term debt</td>
<td>Nil</td>
<td>Nil</td>
<td>Nil</td>
</tr>
<tr>
<td>Dividends</td>
<td>Nil</td>
<td>Nil</td>
<td>Nil</td>
</tr>
</tbody>
</table>

Acceleware’s recognized revenues have increased over the three periods presented due to penetration of target markets. However the introduction of a software-only business model has resulted in a decrease from 2008 to 2009. Net loss increased from $6,737,746 for the year ended December 31, 2007 to $10,496,871 for the year ended December 31, 2008 as the Company increased its spending on research, development, and sales and marketing activity, primarily through the hiring of additional staff and relocating to new office facilities to meet a high growth business plan. Net loss decreased significantly to $1,126,298 in 2009 as the Company completed a full year of restructured operations with reduced spending on research and development, marketing and sales, and general administration. The Company is now planning for more modest growth in revenue and expects its net loss to continue to decrease in future years. As a result of funds received from private placements during the year ended December 31, 2007, and the absence of significant financing coupled with the net loss in fiscal 2008 total assets decreased from $12,569,293 as at December 31, 2007 to $3,097,041 as at December 31, 2008. Total assets further declined to $1,851,259 as at December 31, 2009 due to net loss in fiscal 2009 and the absence of significant financing.”

Results of Operations

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Revenue

During the year ended December 31, 2009, the Company reported total revenues of $3,598,997, a 5% decrease compared to $3,797,916 for the year ended December 31, 2008. The decrease is a result of a reduction in hardware based product sales brought on by the Company’s switch to a software-only business model, and a general economic deterioration in the Company’s core markets. As a result of the switch to software only, product sales decreased 45% to $1,762,806 for the year ended December 31, 2009 from $3,205,984 recorded in the year ended December 31, 2008. The decrease in product sales was partially offset by an increase in consulting revenue. As the Company began to market its consulting services offerings, $1,309,801 in consulting revenue was recognized in the year ended December 31, 2009 with no consulting revenue recognized in the year ended December 31, 2008. Interest revenue decreased significantly from $185,797 in the year ended December 31, 2008 to $35,664 for the year ended December 31, 2009, due to a significant reduction in cash and cash equivalents and investments earning interest.

<table>
<thead>
<tr>
<th>Revenue</th>
<th>Year ended December 31, 2009</th>
<th>Year ended December 31, 2008</th>
<th>Percentage change 2009/2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product sales</td>
<td>$ 1,762,806</td>
<td>$ 3,205,984</td>
<td>-45%</td>
</tr>
<tr>
<td>Maintenance</td>
<td>490,726</td>
<td>406,135</td>
<td>21%</td>
</tr>
<tr>
<td>Consulting</td>
<td>1,309,801</td>
<td>--</td>
<td>N/A %</td>
</tr>
<tr>
<td>Interest</td>
<td>35,664</td>
<td>185,797</td>
<td>-81%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$ 3,598,997</strong></td>
<td><strong>$ 3,797,916</strong></td>
<td><strong>-5%</strong></td>
</tr>
</tbody>
</table>

The Company recognizes approximately 82% of software product sales immediately and amortizes the remaining 18% of those sales (deferred revenue) into revenues over 13 months from the date of the sale. As at December 31 2009, revenue of $207,015 (December 31, 2008 - $247,320) is deferred, and will be recognized over a period of thirteen months or less.

Expenses

<table>
<thead>
<tr>
<th>Expenses</th>
<th>Year ended December 31, 2009</th>
<th>Year ended December 31, 2008</th>
<th>Percentage change 2009/2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Costs of revenue</td>
<td>$ 1,048,936</td>
<td>$ 3,041,933</td>
<td>-66%</td>
</tr>
<tr>
<td>General and administrative</td>
<td>2,454,679</td>
<td>6,485,998</td>
<td>-62%</td>
</tr>
<tr>
<td>Research and development</td>
<td>1,181,534</td>
<td>3,639,064</td>
<td>-68%</td>
</tr>
<tr>
<td>(Gain) write-down of investment</td>
<td>(82,328)</td>
<td>315,047</td>
<td>N/A %</td>
</tr>
<tr>
<td>Impairment of leasehold improvements and furniture and fixtures</td>
<td>--</td>
<td>271,445</td>
<td>N/A %</td>
</tr>
<tr>
<td>Loss on disposal of assets</td>
<td>3,627</td>
<td>299,778</td>
<td>-99%</td>
</tr>
<tr>
<td>Amortization</td>
<td>118,847</td>
<td>241,522</td>
<td>-51%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$ 4,725,295</strong></td>
<td><strong>$ 14,294,787</strong></td>
<td><strong>-67%</strong></td>
</tr>
</tbody>
</table>

Expenses decreased 67% during the year ended December 31, 2009 to $4,725,295 from $14,294,787 for the year ended December 31, 2008. The decrease is a result of the significant reductions in expenses brought about by the restructuring program implemented by the Company in the second half of 2008.

Cost of revenue for year ended December 31, 2009 decreased 66% to $1,048,936 from $3,041,933 in the year ended December 31, 2008. The reduction is due to a reduction in hardware cost of revenue brought on by the Company’s implementation of a software-only business model which is partially offset by the direct costs for personnel associated with consulting services revenue. In anticipation of growth, the Company made a significant investment in computer hardware inventory during the first half of 2008. This investment was subsequently written down as
The revenue did not grow as quickly as expected, and much of the inventory has become obsolete as suppliers have introduced new models. The risks associated with investing in hardware inventory (sales forecasting risk and hardware obsolescence risk, among others) and the recent availability of third party hardware which is compatible with Acceleware’s software has led management to implement the software-only business model. The total inventory write-down included in cost of revenue decreased significantly from $737,466 for the year ended December 31, 2008, to $72,674 for the year ended December 31, 2009. During 2009, the Company continued to supply hardware to customers out of its remaining inventory and as opportunities arise. The Company does not purchase hardware for its own inventory and as of December 31, 2009 it carried no inventory value on its balance sheet.

General and administrative expenses (“G&A”) include all salaries (excluding consulting and research and development personnel) and related expenses (including benefits and payroll taxes); sales and marketing activities; facility costs; stock-based compensation; and professional fees. For the year ended December 31, 2009 G&A expenses decreased 62% to $2,454,679 from $6,485,998 recorded in the year ended December 31, 2008. The decrease is as a result of the Company’s restructuring program resulting in significantly lower staff levels, reduced marketing expenditures, and reduced facility costs. Partially offsetting these reductions is increased sales expense related to hiring a salesperson in Houston, Texas to focus on sales to customers in the oil and gas sector.

For the year ended December 31, 2009, research and development (“R&D”) expenditures decreased 68% to $1,181,534 from $3,639,064 for the year ended December 31, 2008. The decrease is a result of four factors. Firstly, R&D expenses decreased as a result of the restructuring program undertaken in the second half of 2008, which included a focus on two vertical markets and fewer new product development programs within those markets. Second, some R&D staff were reassigned to consulting services projects during 2009. Third, the Company benefited from an increase in government funding from National Research Council’s – Industrial Research Assistance Program (“NRC-IRAP”) during 2009. In 2009 the company received $375,402 (2008 – $53,084) in government funding for R&D. Lastly, the Company recorded $178,974 (2008 - $nil) in refundable Alberta SR&ED tax credits as a reduction in R&D expense. The Alberta SR&ED tax credits are a new tax incentive for tax years ending on or after January 1, 2009.

During the year ended December 31, 2009, the Company recorded an $82,328 gain on its investment in asset-backed commercial paper (“ABCP”) (see note 6 to the Financial Statements for further details) following the sale of the investment. The gain is difference between the sale proceeds of $752,466 plus redemptions of $51,679 received during the year and the fair value of $721,817 as at December 31, 2008 plus redemptions of $51,679 received during the year.

During the summer of 2007, the Company moved into a new 10,000 square foot office facility in Calgary. The facility has enough space to accommodate up to 100 employees, test laboratories, server facilities and inventory storage. After the restructuring, the Company sub-leased approximately 42% of the facility, and currently expects to continue to sublease approximately the same amount of space for the entire remaining term of the lease. While the rental income offsets the rent expenses, it is not sufficient to recover the cost of the associated leasehold improvements or furniture which has been rented with the office space. Consequently, the Company incurred an impairment expense associated with leaseholds and furniture and fixtures of $271,445 for the year ended December 31, 2008 for which there is no comparable amount for the year ended December 31, 2009.

As part of the restructuring, the Company disposed of surplus property and equipment in 2008. For the year ended December 31, 2008 a loss on disposal of property and equipment was $299,778 compared to a loss of $3,627 for the year ended December 31, 2009.

Amortization decreased 51% to $118,847 in 2009 from $241,522 in 2008. The reduction is due to the disposal of excess property and equipment as part of the restructuring program.
Net Loss

The Company had a net loss for the year ended December 31, 2009 of $1,126,298, a decrease of 89% compared to a net loss of $10,496,871 for the year ended December 31, 2008. In addition to the absence of a significant inventory write-down and restructuring costs, the net loss decreased over the previous year because the Company incurred additional costs to ramp-up for future growth and development of other vertical markets, including additional staff and related benefits and additional facilities, during the first six-months of 2008.

Summary of Quarterly Results

The following table highlights revenue, cash used in operating activities, net loss and loss per share for the eight most recently completed quarters ended December 31, 2009.

<table>
<thead>
<tr>
<th></th>
<th>Year 2009</th>
<th></th>
<th></th>
<th></th>
<th>Year 2008</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Q4</td>
<td>Q3</td>
<td>Q2</td>
<td>Q1</td>
<td>Q4</td>
<td>Q3</td>
<td>Q2</td>
</tr>
<tr>
<td>Revenue</td>
<td>610,884</td>
<td>$782,207</td>
<td>$1,000,372</td>
<td>$1,205,534</td>
<td>$897,006</td>
<td>$472,620</td>
<td>$1,073,325</td>
</tr>
<tr>
<td>Cash used in</td>
<td>($352,832)</td>
<td>(274,889)</td>
<td>(461,455)</td>
<td>150,390</td>
<td>(334,447)</td>
<td>(1,816,308)</td>
<td>(3,305,895)</td>
</tr>
<tr>
<td>operating activities</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Loss per share</td>
<td>($0.005)</td>
<td>($0.009)</td>
<td>($0.005)</td>
<td>($0.003)</td>
<td>($0.06)</td>
<td>($0.07)</td>
<td>($0.07)</td>
</tr>
<tr>
<td></td>
<td>basic and diluted</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Results of Operations – Fourth Quarter

Overall Performance

The net loss was $237,880 for the three months ended December 31, 2009 compared to a net loss of $2,315,605 for the three months ended December 31, 2008. The decrease in net loss was due to the inventory write-down described above ($608,758 recorded in the fourth quarter, 2008 compared to $51,594 in the fourth quarter, 2009), the write-down of ABCP (Q4, 2008 - $315,047 compared to a gain of $62,921 during Q4, 2009), and restructuring expenses in Q4, 2008 related to loss on disposal of property and equipment ($197,630) and impairment of leasehold improvements and furniture and fixtures ($271,445) and the Alberta SR&ED tax credits of $178,974 for Q4, 2009 which were not available in Q4, 2008. Cash used for operating activities increased 5% to $352,832 in Q4, 2009 from $334,447 in Q4, 2008.

Revenue

During the quarter ended December 31, 2009, the Company recorded revenues of $610,884 a decrease of 32% compared to $897,006 for the quarter ended December 31, 2008 and a decrease of 22% compared to the $782,207 recorded for Q3, 2009. The decrease compared to both the previous quarter and the same quarter a year ago is attributable to an overall decline in global economic activity which negatively impacted the sales of the Company’s acceleration products, and the shift to a software-only business model. In addition, the Company saw decreased consulting revenue in Q4, 2009 compared to Q3, 2009.

Product sales revenue decreased 89% to $89,644 for Q4, 2009 compared to $792,654 for Q4, 2008 due to an overall decline in demand for the Company’s products in it's target markets, and the shift to a software-only business model. Product sales revenue also decreased 69% to $89,644 for Q4, 2009 compared to $293,242 for Q3, 2009, due to the same weakness in demand. Maintenance revenue increased 69% to $171,429 for Q4, 2009 compared to $101,340 for Q4, 2008 and 64% compared to $104,476 for Q3, 2009. As the Company sells additional software licenses the installed base increases, resulting in increased maintenance revenue. As the Company continued to market its consulting services offerings, $342,448 in consulting revenue was recognized in Q4, 2009 with no consulting
revenue recognized in Q4, 2008 and $380,497 in Q3, 2009. Interest revenue increased to $7,363 for Q4, 2009 from $3,012 in Q4, 2008 and $3,992 in Q3, 2009 due to interest received on the ABCP investment prior to the sale.

<table>
<thead>
<tr>
<th>Revenue</th>
<th>Three months ended 12/31/2009</th>
<th>Three months ended 12/31/2008</th>
<th>Three months ended 09/30/2009</th>
<th>% change Q4 2009 over Q4 2008</th>
<th>% change Q4 2009 over Q3 2009</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product sales</td>
<td>$89,644</td>
<td>$792,654</td>
<td>$293,242</td>
<td>-89%</td>
<td>-69%</td>
</tr>
<tr>
<td>Maintenance</td>
<td>171,429</td>
<td>101,340</td>
<td>104,476</td>
<td>69%</td>
<td>64%</td>
</tr>
<tr>
<td>Consulting</td>
<td>342,448</td>
<td>-</td>
<td>380,497</td>
<td>N/A%</td>
<td>-10%</td>
</tr>
<tr>
<td>Interest</td>
<td>7,363</td>
<td>3,012</td>
<td>3,992</td>
<td>-144%</td>
<td>84%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$610,884</strong></td>
<td><strong>897,006</strong></td>
<td><strong>782,207</strong></td>
<td><strong>-32%</strong></td>
<td><strong>-22%</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th>Three months ended 12/31/2009</th>
<th>Three months ended 12/31/2008</th>
<th>Three months ended 09/30/2009</th>
<th>% change Q4 2009 over Q4 2008</th>
<th>% change Q4 2009 over Q3 2009</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost of revenue</td>
<td>$289,490</td>
<td>$1,144,016</td>
<td>$313,013</td>
<td>-75%</td>
<td>-8%</td>
</tr>
<tr>
<td>General &amp; administrative</td>
<td>548,235</td>
<td>615,821</td>
<td>635,105</td>
<td>-11%</td>
<td>-14%</td>
</tr>
<tr>
<td>Research &amp; development</td>
<td>44,260</td>
<td>623,312</td>
<td>298,305</td>
<td>-93%</td>
<td>-85%</td>
</tr>
<tr>
<td>(Gain) loss on investment</td>
<td>(62,921)</td>
<td>315,047</td>
<td>(1,183)</td>
<td>N/A%</td>
<td>416%</td>
</tr>
<tr>
<td>Impairment of leasehold improvements and</td>
<td>--</td>
<td>271,445</td>
<td>--</td>
<td>N/A%</td>
<td>0%</td>
</tr>
<tr>
<td>furniture and fixtures</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(Gain) loss on disposal of property and</td>
<td>(320)</td>
<td>197,630</td>
<td>(1,225)</td>
<td>N/A%</td>
<td>-74%</td>
</tr>
<tr>
<td>equipment</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Amortization</td>
<td>30,020</td>
<td>45,340</td>
<td>29,660</td>
<td>-34%</td>
<td>1%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$848,764</strong></td>
<td><strong>3,212,611</strong></td>
<td><strong>1,262,675</strong></td>
<td><strong>-74%</strong></td>
<td><strong>-32%</strong></td>
</tr>
</tbody>
</table>

Expenses decreased 74% during the three months ended December 31, 2009 to $848,764 from $3,212,611 for the three months ended December 31, 2008. The decrease is a result of the significant reductions in expenses brought about by the restructuring program implemented by the Company in the second half of 2008 and the inclusion of $178,974 in Alberta SR&ED tax credits (as a reduction in R&D expense) in Q4, 2009 that were not available previously. In addition, during Q4, 2008 the Company incurred significant expenses associated with the restructuring (as noted above). Expenses decreased 32% from the $1,262,675 recorded in Q3, 2009 due to a reduction in general and administrative and research and development expenses as a result of further cost reduction efforts implemented by management and the introduction of the Alberta SR&ED tax credits.

Cost of revenue for Q4, 2009 decreased 75% to $289,490 from $1,144,016 in Q4, 2008. The reduction is due to a reduction in hardware cost of revenue brought on by the Company’s implementation of a software-only business model and a reduction in inventory write-down ($608,758 recorded in the fourth quarter, 2008 compared to $51,594 in the fourth quarter, 2009), which is partially offset by the direct costs for personnel associated with consulting services. The Company continues to supply hardware to customers out of its inventory as opportunities arise. Cost of revenue decreased 8% compared to the $313,013 recorded in Q3, 2009. The decrease is a result of decreased direct costs for consulting services, offset by the inventory write-down noted above.

For the three months ended December 31, 2009 G&A expenses decreased 11% to $548,235 from $615,821 recorded in Q4, 2008. The decrease is as a result of reductions in staff and expenses as part of an overall cost reduction effort.
G&A expenses also decreased 14% in Q4, 2009 compared to the $635,105 recorded in Q3, 2009, for the same reason.

For the three months ended December 31, 2009, R&D expenditures decreased 93% to $44,260 from $623,312 for the three months ended December 31, 2008. The decrease is a result of three factors. Firstly, some R&D staff were reassigned to consulting services projects during Q4, 2009. Second, the Company benefited from an increase in government funding from National Research Council’s – Industrial Research Assistance Program (“NRC-IRAP”) during Q4, 2009. Lastly, the Company recorded $178,974 (Q4, 2008 - nil) in refundable Alberta SR&ED tax credits as a reduction in R&D expense. R&D for Q4, 2009 decreased 85% compared to the $223,234 recorded in Q3, 2009. The decrease is as a result of the inclusion of the Alberta SR&ED tax credits in Q4, 2009 with no tax credits recorded in the first three quarters of 2009, and reductions in staff and expenses as part of an overall cost reduction effort.

During the three months ended December 31, 2009, the Company recorded a $62,921 gain ($315,047 write-down for Q4, 2008) on its investment in asset-backed commercial paper (“ABCP”) (see note 6 to the Financial Statements for further details). The gain is difference between the sale proceeds of $752,466 and the fair value of $689,545 as at September 30, 2009.

Amortization decreased 34% to $30,020 in Q4, 2009 from $45,340 in Q4, 2008. The reduction is due to the disposal of excess property and equipment as part of the restructuring program.

**Net Loss**

The Company had a net loss for the three months ended December 31, 2009 of $237,880 a decrease of 90% from the $2,315,605 recorded in Q4, 2008. The substantial decrease is a result of the significant reduction in expenses and restructuring charges in the current quarter compared to the same quarter a year ago, reduced cost of revenue, and reduced R&D expense noted above. Net loss decreased 50% in Q4, 2009, compared to the $480,468 net loss recorded in Q3, 2009. The decrease is a result of reduced G&A and R&D expenses and the gain on the sale of the ABCP investment, partially offset by reduced revenue.

**Liquidity and Capital Resources**

At December 31, 2009, Acceleware had $509,862 in working capital, including $524,121 in cash and cash equivalents, and no short term debt. The increase from a year earlier when the Company had $334,670 in working capital including $1,052,724 in cash and cash equivalents, and $355,587 in short term debt is due to the inclusion of the Alberta SR&ED tax credit receivable noted above.

The Company plans to manage its cash flow and investment in new products to match the cash requirements to cash generated from operations. Plans include programs to improve gross margin through the introduction of a software-only business model, focus on core vertical markets, reduce operating expenses, and limit capital expenditures. The Company’s management (“Management”) believes that successful execution of its business plan will result in sufficient cash flow to fund projected operational and investment requirements. However, no assurances can be given that the Company will be able to achieve all or part of the objectives discussed above, or that sufficient financing from outside sources will be available. Further, if the Company’s operations are unable to generate cash flow levels at or above current projections, the Company may not have sufficient funds to meet its obligations over the next twelve months. Should such events occur, Management is committed to implementing all or a portion of its contingency plan. This plan has been developed and designed to provide additional cash flow, and includes, but is not limited to, deferring certain additional product development initiatives, and further reducing sales, marketing and general and administrative expenses. The failure of the Company to achieve one or all of the above items may have a material adverse impact on the Company’s financial position, results of operations and cash flows.*

* this paragraph contains forward looking information. Please refer to “Forward Looking Statements” and “Risk Assessment” for a discussion of the risks and uncertainties related to such information.
Cash used in operations totaled $955,209 for the year ended December 31, 2009, compared to $7,799,750 for the year ended December 31, 2008. The improvement is a result of cash reductions stemming from the Company’s restructuring program.

As at December 31, 2009, the Company had current liabilities of $775,960 compared to current liabilities of $1,295,958 as at December 31, 2008. The decrease in current liabilities is due to elimination of current debt in 2009 and a general decline in trade payables associated with inventory as the Company implemented its software-only business model. Included in the current liabilities for December 31, 2008 was current debt of $355,587 related to a secured line of credit, compared to $nil in as at December 31, 2009.

**Accounts Receivable**

Accounts receivable as at December 31, 2009 increased to $566,018, compared to $312,340 as at December 31, 2008. The increase is a result of increased sales in the two months ended December 31, 2009 compared to the two months ended December 31, 2008. The Company maintains close contact with its customers to mitigate risk in the collection of accounts receivable.

**Alberta SR&ED Tax Credit Receivable**

Beginning in tax years ending after January 1, 2009, the Alberta Provincial Government is allowing refundable SR&ED tax credits. The Company has recorded $178,974 (2008 - $nil) in receivables as at December 31, 2009.

**Inventories**

Inventories decreased to $nil at December 31, 2009, compared to $217,981 at December 31, 2008. In 2009, the Company discontinued hardware sales from inventory to focus on its software-only business model. In the elimination of inventory, the Company took a write-down on inventory of $75,101 in 2009.

**Investing Activities**

For the year ended December 31, 2009 $24,647 was added to property and equipment through transfers from inventory for lab testing equipment (shown as inventory changes under non-cash working capital). Purchases of property and equipment totaled $137,796 for the year ended December 31, 2008. During 2009, the Company received $804,145 in proceeds from an investment in ABCP that was originally purchased for $1,441,241 in 2007.

**Financing Activities**

The Company has financed operations, R&D and capital expenditures primarily through the sale of the Company’s products and cash and investments on hand from the net proceeds of common share issuances from prior periods. Net proceeds of $804,145 from the redemption and sale of its ABCP investment was partially used to repay $481,438 of current debt.

**Income Tax Valuation Allowance**

The Company follows the liability method with respect to accounting for income taxes. Future tax assets and liabilities are determined based on differences between the carrying amount and the tax basis of assets and liabilities (temporary differences). Future income tax assets and liabilities are measured using the substantively enacted tax rates that will be in effect when these differences are expected to reverse. Future income tax assets, if any, are recognized only to the extent that, in the opinion of Management, it is more likely than not that the assets will be realized.

As at December 31, 2008, the potential tax benefits of Acceleware’s available tax pools have not been recognized in the Company’s account due to uncertainty surrounding the realization of such benefits. Please see note 10 in the Financial Statements for more details.
Subsequent Events

Subsequent to the year end, on January 29, 2010 the Company granted 1,355,000 options to purchase common shares of the Company to certain directors, officers and employees. The options have an exercise price of $0.10 per common share and expire on January 29, 2015. One-half of the options vest immediately and the remaining options shall vest on the first anniversary of the grant date.

Subsequent to the year end, effective March 4, 2010 the Company settled outstanding indebtedness of $114,826 through the issuance of common shares of the Company (“Common Shares”) at a deemed price of $0.05 per Common Share (the “Debt Settlement”). The outstanding debt was comprised of employee wages and consulting fees. A total of 2,296,513 Common Shares were issued under the debt settlement.

Off-Balance Sheet Arrangements

Guarantees

Generally, while it is not the Company’s policy to issue guarantees to third parties, Acceleware has entered into certain such agreements as more fully described in Note 12 to the Financial Statements. As of December 31, 2009, the Company believes that it is remote that the indemnification provisions described therein would require any material cash payment. As is the case with any business, the Company may be subject to certain regulatory investigations, claims, lawsuits and other proceedings in the ordinary course of its business.

Risks Factors and Uncertainties

Management defines risk as the probability of a future event that could negatively affect the financial condition and/or results of operations of the Company. The following section describes specific and general risks that could affect the Company. As it is difficult to predict whether any risk will be realized or its related consequences will occur, the actual effect of any risk on the business could be materially different from that anticipated. The following descriptions of risk do not include all possible risks as there may be other risks of which Management is currently unaware.

Liquidity Risk

Management’s objective is to manage cash flow and investment in new products to ensure that cash requirements do not exceed cash generated from operations. Plans include programs to improve profitability through the introduction of a software-only business model, to focus on core vertical markets, reduce operating expenses, and limit capital expenditures. Management believes that successful execution of its business plan will result in sufficient cash flow to fund projected operational and investment requirements. However, no assurances can be given that the Company will be able to achieve all or part of the objectives discussed above, or that sufficient financing from outside sources, if required, will be available. Further, if the Company’s operations are unable to generate cash flow levels at or above current projections, the Company may not have sufficient funds to meet its obligations over the next twelve months. Should such events occur, Management is committed to implementing all or a portion of its contingency plan. This plan has been developed and designed to provide additional cash flow, and includes, but is not limited to, deferring certain additional product development initiatives, and further reducing sales, marketing and general and administrative expenses. The failure of the Company to achieve one or all of the above items may have a material adverse impact on the Company’s financial position, results of operations and cash flows.*

Dependence on Market Growth

The overall market for HPC has experienced growth in recent years. There can be no assurance that the market for the Company's existing products and services will continue to grow or that the Company will be successful in establishing markets for its products and services. If the various markets in which the Company's products and services compete fail to grow, or grow more slowly than the Company currently anticipates, or if the Company is

* this paragraph contains forward looking information. Please refer to “Forward Looking Statements” and “Risk Assessment” for a discussion of the risks and uncertainties related to such information
unable to establish markets for its products and services or the Company's products and services do not gain market acceptance, the Company's business, operating results and financial condition could be materially adversely affected.

Requirement for Additional Financing
Management of Acceleware may seek additional funding to support ongoing losses until Acceleware reaches a level of revenue which will sustain its operations on an internal basis. The rate of growth in the market for Acceleware's products and services and Acceleware's success in gaining market share, have been less than Acceleware anticipated. Acceleware cannot be assured that additional funding will be available, or if available, that it will be available on acceptable terms. If adequate funds are not available, Acceleware may have to reduce substantially or eliminate expenditures for research and development, testing, production and marketing of its products and services.

Reliance on Limited Number of Customers
The Company derives a significant component of its revenues from three major customers. In aggregate, these three channel partners generated approximately 60% of total revenues for the year ended December 31, 2009. The Company is actively seeking other customers to mitigate the Company’s revenue reliance on these existing major customers. Should these customers not continue to purchase and resell the Company’s products and the Company is unable to attract new channel partners, revenue and the sustainability of the Company would be materially affected in future periods.

Competition
The market for HPC is competitive. Acceleware has experienced and will continue to experience intense competition from other organizations with more established sales and marketing presence, superior technical support services and greater financial resources. The Company's competitors may announce new products, services or enhancements that better meet the needs of customers or changing industry standards. As the market for the Company's products and services continues to develop, additional competitors may enter the market and competition may intensify. Increased competition may cause price reductions, reduced profitability and loss of market share, any of which could have an adverse effect on the Company's business, results of operations and financial condition.

Failure to Manage Growth Successfully
In the event that the Company's business grows rapidly, the growth may place a strain on managerial and financial resources. Such expansion may result in substantial growth in the number of its employees, the scope of its operating and financial systems and the geographic area of its operations, resulting in increased responsibility for both existing and new management personnel. The Company's future growth will depend upon a number of factors, including the ability to:

- Acquire and train sales and marketing staff to expand Acceleware’s presence in the evolving marketplace for the Company's products and services, and keep staff informed regarding the technical features, issues and key selling points of the Company's products and services;
- Attract and retain qualified technical personnel to continue to develop reliable and scalable solutions and services that respond to evolving customer needs and technological developments;
- Maintain high quality customer service and support as sales increase; and
- Expand the Company's internal management while maintaining appropriate financial controls over operations and providing support to other functional areas within the Company.

The Company's inability to achieve any of these objectives could harm the Company's business, financial condition and operating results and prospects.
Lengthy Sales Cycle – Channel Partner Distributors
The Company's channel partner (distributors) integration/sales cycle, beginning with an interested channel partner that technically integrates with the Company and culminating in a commercial agreement with the channel partner, is expected to range from six to twelve months and may be significantly longer. Once the integration period with the channel partner is completed, the actual “sales” cycle to the channel partner’s customers is relatively short - a matter of weeks or a few months. The lengthy integration cycle with the channel partner and the limited access to the channel partners customers (arising from how the channel partner distribute products and services) limits the Company's ability to forecast the timing and amount of specific sales in a particular quarter and will likely continue to cause significant fluctuations in its quarterly operating results. Because of these fluctuations, management of the Company believes that neither its past performance nor period-to-period comparisons of its operating results are, or may be, a good indication of its future performance. If the Company's operating results for a particular period fail to meet investor expectations that are based on the Company's past performance or on period-to-period comparisons of the Company's operating results, the Company's share price could decline. This cycle is also subject to a number of significant delays over which Company will have little or no control.

Failure to Adapt to Technological Change and New Product Development
The hardware development industry is characterized by rapid technological change and the frequent introduction of new products. Accordingly, management of the Company believes that the future success of the Company depends upon its ability to enhance current products and services or develop and introduce new products and services. The Company's inability, for technological or other reasons, to develop and introduce products or services in a timely manner in response to changing market conditions or customer requirements could have a material adverse effect on the Company's business, results of operations and financial condition. The ability of the Company to compete successfully will depend in large measure on its ability to maintain a technically competent research and development staff and to adapt to technological changes and advances in the industry, including providing for the continued compatibility of its products and services with evolving computer hardware and software platforms and operating environments. There can be no assurance that the Company will be successful in these efforts.

Risk Associated with International Operations
Management of the Company believes that its continued growth and profitability will require additional expansion of its sales in foreign markets. This expansion has required, and will continue to require, significant management attention and financial resources and could adversely affect the Company's operating margins. In order to increase international sales in subsequent periods, the Company may establish additional foreign operations, hire additional personnel and recruit international resellers. To the extent that the Company is unable to expand international sales in a timely and cost-effective manner, the Company's business, results of operations and financial condition could be materially adversely affected. In addition, even with the possible recruitment of additional personnel and international resellers, there can be no assurance that the Company will be successful in maintaining or increasing international market demand for the Company's products and services.

Risk Associated with Currency Fluctuations
In the future, it is expected that a portion of revenues may be realized in other foreign currencies as a result of international sales. Fluctuations in the exchange rate between the Canadian dollar and other currencies, particularly the U.S. dollar, may have a material adverse effect on the Company's results of operations, financial condition and any business prospects. The Company currently has no hedge in place on its foreign currency exposure.

Risk Associated with a Change in the Company’s Pricing Model
The competitive market in which the Company conducts business may require the Company to change its pricing model. If the Company's competitors offer deep discounts on certain products or services in an effort to recapture or gain market share or to sell other products, the Company may be required to lower prices or offer other favourable terms to compete successfully. Any such changes would likely result in a reduction in profitability and could adversely affect the Company's operating results.

Dependence on Key Personnel
The success of the Company is largely dependent on the performance of its key employees and directors. Failure to retain key employees and directors and to attract and retain additional key employees with necessary skills could have a material adverse impact upon the Company's growth and profitability. Competition for highly skilled
management, and technical and other employees is intense. There can be no assurance that the Company will be successful in attracting and retaining such personnel and the departure or death of any of the members of the Company's executive team and key directors could have a material adverse effect on the Company's business, results of operations and financial condition.

*Risks of Acquisitions Negatively Impacting the Company*

In the future, the Company may engage in selective acquisitions of products or businesses that management of the Company believes would be complementary to its existing products. There is a risk that the Company will not be able to identify suitable acquisition candidates available for sale at reasonable prices, complete any acquisition, or successfully integrate any acquired product or business into the Company's operations. Acquisitions may involve a number of other risks, including: diversion of management's attention; disruption to the Company's ongoing business; failure to retain key acquired personnel; difficulties in integrating acquired operations, technologies, products or personnel; unanticipated expenses, events or circumstances; assumption of disclosed and undisclosed liabilities; and inappropriate valuation of the acquired in-process research and development, or the entire acquired business.

If the Company does not successfully address these risks or any other problems encountered in connection with an acquisition, the acquisition could have a material adverse effect on the Company's business, results of operations and financial condition. In addition, if the Company proceeds with an acquisition paid by cash, it may diminish the Company's liquidity and capital resources, or shares may be issued which could cause significant dilution to existing shareholders.

*Intellectual Property Risks*

Because much of the Company's potential success and value lies in its ownership and use of intellectual property, its failure to protect its intellectual property may negatively affect its business and value. The Company's ability to compete effectively is largely dependent upon the maintenance and protection of its intellectual property. The Company relies primarily on trade secret, trademark and copyright law, as well as confidentiality procedures and licensing arrangements, to establish and protect its rights to its technology. The Company typically enters into confidentiality or license agreements with its employees, consultants, customers, strategic partners and vendors in an effort to control access to and distribution of its products, documentation and other proprietary information. Despite these precautions, it may be possible for a third party to copy or otherwise obtain and use the Company's proprietary technology without authorization. Policing unauthorized use of the Company's intellectual property is difficult. The steps that the Company takes may not prevent misappropriation of its intellectual property, and the agreements the Company enters into may be difficult to enforce. In addition, effective intellectual property protection may be unavailable or limited in some jurisdictions outside Canada and the United States. Litigation may be necessary in the future in order to enforce or protect the Company's intellectual property rights or to determine the validity and scope of the proprietary rights of others. That litigation could cause the Company to incur substantial costs and divert resources away from the Company's daily business, which in turn could materially hinder its business. The Company may be subject to damaging and disruptive intellectual property litigation.

The Company may be subject to intellectual property litigation that could:

- Be time-consuming and expensive;
- Divert attention and resources away from the Company's daily business;
- Impede or prevent delivery of the Company's products and services; and
- Require the Company to pay significant royalties, licensing fees and damages.

Although the Company is not aware that its products or services infringe or violate the intellectual property rights of third parties and although the Company has not been served notice of any potential infringement or violation, the Company may be subject to infringement claims in the future. Since patent applications are kept confidential for a
period of time after filing, applications may have been filed that, if issued as patents, could relate to the Company's products or services.

Parties making claims of infringement may be able to obtain injunctive or other equitable relief that could effectively block the Company's ability to provide its products and services in Canada, the United States and other jurisdictions and could cause the Company to pay substantial damages. In the event of a successful claim of infringement, the Company and its customers may need to obtain one or more licenses from third parties, which may not be available at a reasonable cost, if at all. The defence of any lawsuit could result in time-consuming and expensive litigation, regardless of the merits of such claims, as well as resulting damages, license fees, royalty payments and restrictions on the Company's ability to provide its products or services, any of which could harm its business.

The Company is not aware that any of its products infringe the proprietary rights of third parties. There can be no assurance, however, that third parties will not claim such infringement by the Company or its licensees with respect to current or future products. The Company expects that software product developers will increasingly be subject to such claims as the number of products and competitors in the Company's industry segment grows and the functionality of products in different industry segments overlaps. Any such claims, with or without merit, could be time-consuming, result in costly litigation, cause product shipment delays or require the Company to enter into royalty or licensing agreements which, if required, may not be available on terms acceptable to the Company. Any of the foregoing could have a materially adverse effect on the Company's business, results of operations and financial condition.

Risk of Defects in the Company's Products
Products as complex as those offered by the Company frequently contain errors or defects, especially when first introduced or when new versions or updates are released. Despite product testing, Acceleware has in the past released products with defects, discovered software errors in certain of its new versions after introduction, and experienced delays or lost revenue during the period required to correct these errors. Acceleware regularly introduces new releases and periodically introduces new versions of its software. Known errors which the Company considers minor may be considered serious by its customers. There can be no assurance that, despite testing by the Company and by its customers, defects and errors will not be found in existing products or in new products, releases, versions or enhancements after the commencement of commercial shipments. Undetected errors and performance problems may be discovered in the future. Any such defects and errors could result in litigation, adverse customer reactions, negative publicity regarding the Company and its products, harm to the Company's reputation, loss of or delay in market acceptance or required product changes, any of which could have a material adverse effect upon the Company's business, results of operations and financial condition.

Risks of Security Breaches to the Company's Network
An experienced programmer may attempt on occasion to penetrate the Company's network security and could misappropriate proprietary information or cause interruptions in the Company's operations. Acceleware has implemented various means to limit such an occurrence but may be required to expend significant capital and resources to protect against or to alleviate problems caused by such hackers in the future. Additionally, the Company may not have a timely remedy for any security attack on the Company's network security. Such purposeful security breaches could have a material adverse effect upon the Company's business, results of operations and financial condition. In addition to deliberate security breaches, the inadvertent transmission of computer viruses could expose the Company to a material risk of loss or litigation and possible liability.

In offering certain payment services for some products and services, the Company could become increasingly reliant on encryption and authentication technology licensed from third parties to provide the security and authentication necessary to effect secure transmission of confidential information, such as customer credit card numbers. Advances in computer capabilities, discoveries in the field of cryptography and other discoveries, events, or developments could lead to a compromise or breach of the algorithms or licensed encryption authentication technology that the Company uses to protect such confidential information. If such a compromise or breach of the Company's licensed encryption authentication technology occurs, it could have a material adverse effect on the Company's business, results of operations and financial condition. The Company may be required to expend significant capital and resources to protect against the threat of such security, encryption and authentication technology breaches or to
alleviate problems caused by such breaches. Concerns over the security of Internet transactions and the privacy of users may also inhibit the growth of the Internet generally, particularly as a means of conducting commercial transactions.

Reliance on Third Party Licenses
The Company anticipates relying on certain software that Acceleware licenses from third parties, including a software program that is integrated with internally developed software and used in Acceleware's products to perform key functions. There can be no assurance that these third-party licenses will continue to be available to the Company on commercially reasonable terms. The loss of, or inability to maintain, any of these licenses, could result in delays or reductions in product and service deployment until equivalent software can be developed, identified, licensed and integrated, which could materially adversely affect the Company's business, results of operations and financial condition.

Technological Change, New Products and Standards
To remain competitive, Acceleware must continue to enhance and improve the current line of products. The technology industry is characterized by rapid technological change, changes in user and customer requirements and preferences, frequent new product and service introductions embodying new technologies and the emergence of new industry standards and practices that could render Acceleware's existing products and systems obsolete. Acceleware's products embody complex technology and may not always be compatible with current and evolving technical standards and products developed by others. Failure or delays by Acceleware to meet or comply with the requisite and evolving industry or user standards could have a material adverse affect on Acceleware's business, results of operations and financial condition. Acceleware's ability to anticipate changes in technology, technical standards and products will be a significant factor in its ability to compete. There can be no assurance that Acceleware will be successful in identifying, developing, manufacturing and marketing products that will respond to technological change or evolving standards. Acceleware's business may be adversely affected if it incurs delays in developing new products or enhancements or if such products or enhancements do not gain market acceptance. In addition, there can be no assurance that products or technologies developed by others will not render Acceleware's products or technologies non-competitive or obsolete.

Reliance on One Primary Hardware Technology
The current collaboration with NVIDIA Corp. (“NVIDIA”) is viewed as an important contributor to the timely execution of the current business plan. NVIDIA hardware is the primary platform for Company’s software solutions. If management is unable to maintain a positive relationship with NVIDIA, the Company will make appropriate adjustments in the execution of its business plan. The Company continues to evaluate other hardware alternatives. However, should NVIDIA fail to supply these components to the Company’s customers in a manner that meets those customers’ quality, quantity, cost or time requirements, and if the Company were unable to modify its solutions to run on hardware from alternate suppliers of these components in a timely manner or on acceptable terms, this could adversely affect the Company’s ability to sell products.

Conflicts of Interest
Certain of the directors and officers of the Company are or may become directors or officers of, or have significant shareholdings in, other companies and, to the extent that such other companies may participate in ventures in which the Company may participate, the directors and officers of the Company may have a conflict of interest in negotiating and concluding terms respecting the extent of such participation. In the event that any such conflict of interest arises, a director who has such a conflict will disclose the conflict to a meeting of the directors of the Company and will abstain from voting for or against the approval of such participation or such terms. In accordance with applicable laws, the directors of the Company are required to act honestly, in good faith and in the best interests of the Company. In determining whether or not the Company will participate in a particular program and the interest therein to be acquired by it, the directors will primarily consider the potential benefits to the Company, the degree of risk to which the Company may be exposed and its financial position at that time.

Price Volatility of Publicly Traded Securities
In recent years, the securities markets in the United States and Canada have experienced a high level of price and volume volatility, and the market prices of securities of many companies have experienced wide fluctuations in price which have not necessarily been related to the operating performance, underlying asset values or prospects of such
companies. There can be no assurance that continual fluctuations in price will not occur. It may be anticipated that any quoted market for the Common Shares will be subject to market trends generally, notwithstanding any potential success of the Company in creating revenues, cash flows or earnings. The value of the Company's securities will be affected by such volatility.

**Earnings and Dividend Record**

The Company has no earnings or dividend record. To date, the Company has paid no dividends on its Common Shares and does not anticipate doing so in the foreseeable future.

**Transactions with Related Parties**

In 2009, the Company incurred expenses in the amount of $168,180 (2008 - $83,194) to a company controlled by an officer of the Company as fees for services performed in research and development and in managing operations. These fees occurred in the normal course of operations and have been recognized at the agreed to exchange amount which in the opinion of management approximates fair value for services rendered.

In 2009, the Company incurred legal expenses in the amount of $58,246 (2008 - $165,335) to a law firm of which a partner was also an officer of the Company. These fees occurred in the normal course of operations and have been recognized at the agreed to exchange amount which in the opinion of management approximates fair value for services rendered.

In 2009, the Company received sub-lease rent in the amount of $155,529 (2008 - $38,345) from a corporation with a director who is also a member of the Company’s board of directors. This rent occurred in the normal course of operations and have been recognized at the agreed to exchange amount which in the opinion of management approximates fair value for the space sub-leased.

Four officers of the Company have advanced $73,560 (2008 - $62,981) to the Company in the form of deferred salary. These amounts are non-interest bearing, unsecured and are to be repaid no later than February 28, 2010. These amounts are recorded in accounts payable. Subsequent to the year end, on March 4, 2010 the indebtedness was settled through the issuance of 1,471,200 Common Shares at a deemed price of $0.05.

**Commitments**

Acceleware entered into a premise lease on 9,262 square feet of office space commencing June 1, 2007, and ending on May 31, 2012, a period of five years. The Company secured an additional 2,015 square feet of office space commencing January 1, 2008 for the balance of the term ending May 31, 2012. A rent inducement of $46,310 was received and will be amortized over the term of the lease and be recorded as a reduction to rent expense. In addition to the basic monthly rent, the Company must pay a proportionate share of realty taxes, operating costs, utilities and additional services. The minimum annual basic rent commitments are as follows:

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>189,694</td>
</tr>
<tr>
<td>2011</td>
<td>189,694</td>
</tr>
<tr>
<td>Thereafter</td>
<td>79,039</td>
</tr>
</tbody>
</table>

**Critical Accounting Estimates**

**General**

The preparation of the Financial Statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. The estimates are based on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. The ongoing evaluation of these estimates forms the basis for making judgments about the carrying values of assets and liabilities and the reported amount of revenues and expenses in
cases where they are not readily ascertainable from other sources. Actual amounts may differ from these estimates under different assumptions or conditions.

The Company’s significant accounting policies are fully described in Note 2 to the Financial Statements. Certain accounting policies are particularly important to the reporting of financial position and results of operations, and require the application of judgment by management. An accounting policy is deemed to be critical if it requires an accounting estimate to be made based on assumptions about matters that are highly uncertain at the time the estimate is made. Different management estimates that reasonably could have been used, or changes in the accounting estimates that are reasonably likely to occur periodically, could have a material impact on the Financial Statements. Management believes the following critical accounting policies reflect the more significant estimates and assumptions used in the preparation of Financial Statements.

**Going Concern Assumption**
The Financial Statements have been prepared on a going concern basis, which assumes that the Company will be able to realize its assets and discharge its liabilities in the normal course of business. The Company's ability to continue as a going concern is dependent upon its ability to generate sufficient cash flow to meet its obligations as they come due, to obtain additional financing as may be required, and ultimately to obtain successful operations. However, no assurance can be given at this time as to whether the Company will achieve any of these conditions. If the Company were to change its assumption regarding the ability to continue as a going concern for a reasonable period of time, adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities would likely be necessary and potentially material.

**Revenue Recognition**
The Company’s revenue recognition requirements pertaining to multiple deliverables and software are very complex and are affected by interpretations of the rules and certain judgments. One of the critical judgments made is the assessment of the probability of collecting the related accounts receivable balance on a customer-by-customer basis. As a result, the timing or amount of revenue recognition may have been different if different assessments of the probability of collection had been made at the time that the transactions were recorded in revenue.

**Allowance for Doubtful Accounts**
The Company evaluates the collectability of trade receivables based on a combination of factors. The Company regularly analyzes significant customer accounts, and, when and if it becomes aware of a specific customer’s inability to meet its financial obligations, such as in the case of bankruptcy filings or deterioration in the customer’s operating results or financial position, a specific bad debt reserve is recorded to reduce the related receivable to the amount that is reasonably believed to be collectible. Reserves for bad debts on all other customer balances are based on a variety of factors, including the length of time that the receivables are past due, the financial health of the customer, macroeconomic considerations and historical experience. As of December 31, 2009, no allowance for doubtful accounts was provided based on the foregoing analysis. If circumstances related to specific customers changed, estimates of the recoverability of receivables would be required.

**Investments – Measurement Uncertainty of ABCP**
As at December 31, 2008 the Company had $1,444,733, invested in short-term ABCP (rated at the time of purchase by Dominion Bond Rating Service as “R1-High”, the highest credit rating for this type of investment). At December 31, 2008, the Company assessed the ABCP to determine the fair value including the characteristics of the new notes received under the Plan. To determine the value of the affected ABCP it held, the Company established ranges of estimated fair value. An impairment charge of $315,047 was recorded during 2008. This loss was due to the widening credit spreads and the downgrade from the provisional rating of “AA” of the affected ABCP to the final rating of “A” the new notes received under the Plan. Class B, C and tracking notes were unrated. Subsequent to December 31, 2008 the ABCP was replaced under the Plan with five classes of new notes (see note 6 to the Financial Statements). The Company liquidated its investment in the new notes during the year ended December 31, 2009.

The valuation technique used by the Company to estimate the fair value of its investment in ABCP as at December 31, 2008, incorporates probability weighted discounted cash flows considering available public information regarding market conditions and other factors that a market participant would consider for such investments. In
establishing the estimated fair value of the ABCP, the Company considered the quality of the underlying assets and determined the fair value using a discounted cash flow analysis based on its assessment of the prevailing conditions, which may change in subsequent periods. Among the most important assumptions used to estimate the fair value of the notes are the observable discount rates and the credit ratings of the notes. The Company assumed that the notes will generate a weighted average interest rate of 1.0%.

Discount rates have been estimated using average yield of “A”-rated corporate bonds having similar maturities, adjusted for consideration of additional risk for the lack of information, lack of liquidity and uncertainty with respect to the exact nature of the resulting instrument. A weighted average discount rate of 8.2% was used in the Company’s fair-value estimate of its ABCP.

The recalibration of the valuation model as at December 31, 2008 based on current available information resulted in an estimated fair value of the Company’s ABCP of $721,817. This represents a reduction in the estimated fair value of $315,047 (including accrued interest) as a result of the recent financial and credit market condition. This estimated fair value, which represents approximately 50% of the principal value as at December 31, 2008. An increase in the estimated discount rates of 1% (to 9.2%) would decrease the fair value of the ABCP by $46,637.

Determining the estimated fair value of ABCP requires the use of estimates and economic expectations. Measurement uncertainty exists and possible changes that could have a material effect on the future fair value of the notes include (1) changes in the value of the underlying assets, (2) developments related to the liquidity of the ABCP market, and (3) the effects of a severe and/or prolonged economic slowdown in North America. (see note 6 to the Financial Statements).

Primary Sources of GAAP that Have Been Issued but Have Not Yet Come Into Effect or Have Not Been Adopted:

*International Financial Reporting Standards*

In February 2008, the AcSB confirmed that IFRS will be mandatory in Canada for profit-oriented publicly accountable entities for fiscal periods beginning on or after January 1, 2011. The Company’s first annual IFRS financial statements will be for the year ending December 31, 2011 and will include the comparative period of 2010. Starting in the first quarter of 2011, the Company will provide unaudited financial information in accordance with IFRS including comparative figures for 2010.

The Company has developed an IFRS changeover plan that encompasses three phases:

1. Preliminary Impact Assessment
2. Detailed Analysis
3. Implementation

The Company has completed Phase 1, and is currently in Phase 2 of the plan. In Phase 1 a diagnostic review of IFRS conversion was performed and a detailed project plan was developed. The results of the diagnostic review suggest that the areas of greatest potential impact to financial reporting in the conversion to IFRS are: componentization of property and equipment; impairment of assets; share-based payments; income taxes; and first-time adoption of IFRS.

The Company is currently in Phase two of the IFRS changeover plan. Activities in this phase include performing a detailed gap analysis which will determined the probable impact on accounting policies, IT systems, and internal policies and procedures such as disclosure controls and procedures and internal controls over financial reporting. As of the date of the MD&A these impacts have not been fully determined. In addition to the impacts on systems and procedures, Management expects to determine the level of training of financial and operating staff required to implement its IFRS changeover plan during Phase two. The Company expects to complete Phase two by the end of June 2010.
Phase three will involve the implementation of the IFRS changeover including preparation on opening balance sheets and interim comparatives using IFRS. The company expects to complete Phase three before the end of December, 2010.

Based on the work completed to date, the Company expects the greatest potential impact of IFRS adoption to be within the following areas:

**First-time adoption of IFRS ("IFRS 1")**

IFRS 1 provides the framework for the first-time adoption of IFRS and outlines that, in general, an entity shall apply the principles under IFRS retrospectively and that adjustments arising on conversion to IFRS shall be directly recognized in retained earnings. However, IFRS 1 also provides a number of optional exemptions from retrospective application of certain IFRS requirements as well as mandatory exceptions which prohibit retrospective application of standards. There are currently 15 elective exemptions and four mandatory exceptions that need to be considered.

The Company currently expects to apply the following elective exemptions:

<table>
<thead>
<tr>
<th>Impacted Area</th>
<th>Summary of Exemption Available</th>
</tr>
</thead>
<tbody>
<tr>
<td>Share-based payments</td>
<td>The Fund may elect not to apply IFRS 2 - Share-Based Payment (&quot;IFRS 2&quot;), to equity instruments granted on or before November 7, 2002 or which vested before the Company’s date of transition to IFRS. The Company may also elect not to apply IFRS 2 to liabilities arising from share-based payment transactions which settled before the date of transition to IFRS.</td>
</tr>
<tr>
<td>Arrangements containing a lease</td>
<td>IFRS 1 provides an optional exemption whereby the Company may determine whether an arrangement, existing at the date of transition to IFRS, contains a lease on the basis of the facts and circumstances existing at the date of transition.</td>
</tr>
</tbody>
</table>

The Company is not expecting to apply an elective exemption that relates to the deemed cost of items of property, plant and equipment ("PP&E"). Under this exemption, the Company may elect to report items of PP&E, in its opening consolidated statement of financial position on the transition date at a deemed cost instead of the actual cost that would be determined under IFRS. The deemed cost of an item may be either its fair value at the date of transition to IFRS or an amount determined by a previous revaluation under Canadian GAAP.

The remaining elective exemptions have limited or no applicability to the Company.

1. **Property, plant and equipment**
   Canadian GAAP requires the Company to break down its assets into significant components only when practicable. Under IAS 16 - Property, Plant and Equipment, the Company is explicitly required to allocate the amount initially recognized in respect of an item of PP&E to its significant components and depreciate separately each of these components. Where a significant component has a useful life and depreciation method that is the same as the useful life and depreciation method of another significant component of the same item of PP&E, such components may be grouped together in determining the depreciation charge.

2. **Impairment of assets**
   Canadian GAAP impairment testing involves two steps, the first of which compares the asset carrying value with undiscounted future cash flows to determine whether impairment exists. If the carrying value exceeds the amount recoverable on an undiscounted basis, then the cash flows are discounted to calculate the amount of the impairment and the carrying value is written down to estimated fair value.

   PP&E and intangibles, including goodwill, are tested for impairment in accordance with IAS 36 Impairment of Assets ("IAS 36"). IAS 36 requires that assets, other than goodwill and indefinite life intangibles, be subjected to an impairment test if there are indicators of impairment. For goodwill and indefinite life intangibles, IAS 36 requires that the Company perform impairment tests on an annual basis.
Under IFRS an asset is impaired when the recoverable amount of that asset is less than the carrying amount. If there is any indication that an asset may be impaired, the recoverable amount should be estimated for individual assets. The recoverable amount is defined as the higher of the fair value less costs to sell and the value in use. Fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's length transaction between knowledgeable and willing parties. The value in use is the present value of the future cash flows (i.e. discounted cash flows) expected to be derived from an asset.

If it is not possible to estimate the recoverable amount for the individual asset other than goodwill, the Company must determine the recoverable amount for the cash-generating unit (“CGU”) to which that asset can be allocated. A CGU is the smallest group of assets that generates cash inflows largely independent of other assets or groups of assets. Management is therefore required to determine the CGU’s of the Company.

Impairment will be recognized more frequently under IFRS as Canadian GAAP does not require the discounting of cash flows when assessing the recoverability of an assets carrying value. However, IAS 36 does require the reversal of an impairment loss for an asset, other than goodwill, where there is an indication that circumstances have changed and that the impairment loss no longer exists or may have decreased. This is not allowed under Canadian GAAP.

The Company is currently analyzing its operations in order to determine the cash-generating units to be used for the purpose of impairment testing and impairment models are being assessed to ensure compliance with IFRS.

3. Income taxes

IAS 12 Income Taxes is similar to Canadian GAAP in that the Company has to recognize deferred (future) taxes on temporary differences between the carrying value of assets and liabilities and their tax basis. The adoption of IFRS will have a significant impact on the Company’s tax accounting in the period of adoption and in subsequent periods for new temporary differences arising on the conversion to IFRS as a result of changes in carrying values of assets, differences in depreciation expense, residual values, capitalization of borrowing and direct costs, and impairment charges and reversals.

4. Share-based payments

IFRS 2 Share-based Payments ("IFRS 2") requires that an estimation of forfeitures must be factored into the calculation of the stock-based option compensation expense. In addition, when the Company makes a share-based payment that vests in installments (often referred to as graded vesting), IFRS 2 requires that the each tranche within the award be treated as a separate award. Compensation cost for each tranche is recognized over its own distinct vesting period. The Company will therefore have to update its stock option calculations in order to meet the requirements of IFRS 2. Furthermore, the adoption of IFRS 2 could impact the systems and processes that the Company has in place to track stock options and related information.

In the period leading up to the changeover, the AcSB will continue to issue accounting standards that are converged with IFRS, thus mitigating the impact of adopting IFRS at the changeover date. The International Accounting Standards Board will also continue to issue new accounting standards during the conversion period and, as a result, the final impact on the Company’s financial statements will only be measured once all the IFRS applicable at the conversion date are known.

The impact on information technology and controls over financial reporting and disclosure is not expected to be significant. The Company will complete the assessment of the impact to investor relations and external communication plans once the evaluation of the impact to the financial statements is complete.

Business combinations, consolidated financial statements and non-controlling interests

In January 2009, the CICA issued Handbook: Section 1582, Business Combinations; Section 1601, Consolidated Financial Statements; and Section 1602, Non-controlling Interests. These sections replace the former Handbook Section 1581, Business Combinations, and Handbook Section 1600, Consolidated Financial Statements, and establish new sections for accounting for a non-controlling interest in a subsidiary. Handbook Section 1582 is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after January 1, 2011. Handbook Sections 1601 and 1602 apply to interim and
annual consolidated financial statements relating to years beginning on or after January 1, 2011 and allows for early adoption. The Company is currently assessing the effect these standards may have on the Company's results of operations and consolidated financial position.

Revenue recognition
In December 2009, the CICA issued EIC 175, Multiple Deliverable Revenue Arrangements, replacing EIC 142, Revenue Arrangements with Multiple Deliverables. This abstract was amended to: (1) exclude from its application those arrangements that would be accounted for in accordance with Financial Accounting Standards Board (FASB) Statement of Position (SOP) 97-2 Software Revenue Recognition as amended by Accounting Standards Update (ASU) 2009-14; (2) provide updated guidance on whether multiple deliverables exist, how the deliverables in an arrangement should be separated, and the consideration allocated; (3) require, in situations where a vendor does not have vendor-specific objective evidence (“VSOE”) or third-party evidence of selling price, that the entity allocate revenue in an arrangement using estimated selling prices of deliverables; (4) eliminate the use of the residual method and require an entity to allocate revenue using the relative selling price method; and (5) require expanded qualitative and quantitative disclosures regarding significant judgments made in applying this guidance. The accounting changes summarized in EIC 175 are effective for fiscal years beginning on or after January 1, 2011, with early adoption permitted. Adoption may either be on a prospective basis or by retrospective application. If the Abstract is adopted early, in a reporting period that is not the first reporting period in the entity’s fiscal year, it must be applied retroactively from the beginning of the Company’s fiscal period of adoption. The Company is currently assessing the future impact of these amendments on its financial statements and has not yet determined the timing and method of its adoption.

Financial Instruments and Other Instruments

The Company’s only financial instruments are the monetary assets and liabilities appearing on its balance sheet.
Disclosure of Outstanding Share Data

As of the date of this MD&A, Acceleware had the following common shares, options and warrants outstanding:

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Common Shares</td>
<td>54,534,748</td>
</tr>
<tr>
<td>Stock Options</td>
<td>4,996,930</td>
</tr>
</tbody>
</table>

Additional Disclosure for Venture Issuers Without Significant Revenue

Additional disclosure concerning the Company’s research and development expenses and general and administrative expenses is provided in the audited financial statements for December 31, 2009 that are available on www.sedar.com and as noted below.

<table>
<thead>
<tr>
<th>Research and Development</th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>$1,184,226</td>
<td>$2,602,622</td>
</tr>
<tr>
<td>Consulting</td>
<td>$210,938</td>
<td>$422,515</td>
</tr>
<tr>
<td>R&amp;D lab supplies</td>
<td>$25,737</td>
<td>$132,715</td>
</tr>
<tr>
<td>Stock-based compensation</td>
<td>$81,299</td>
<td>$55,950</td>
</tr>
<tr>
<td>Rent and overhead allocations</td>
<td>$233,710</td>
<td>$478,346</td>
</tr>
<tr>
<td>IRAP-NRC and Alberta Ingenuity funding</td>
<td>($375,402)</td>
<td>($53,084)</td>
</tr>
<tr>
<td>Alberta SR&amp;ED tax credits</td>
<td>($178,974)</td>
<td>--</td>
</tr>
<tr>
<td>Total</td>
<td>$1,181,534</td>
<td>$3,639,064</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Sales, General and Administration</th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>$1,323,207</td>
<td>$3,890,060</td>
</tr>
<tr>
<td>Marketing</td>
<td>$64,338</td>
<td>$497,928</td>
</tr>
<tr>
<td>Travel</td>
<td>$75,137</td>
<td>$550,889</td>
</tr>
<tr>
<td>Rent, supplies and public company fees</td>
<td>$542,826</td>
<td>$977,298</td>
</tr>
<tr>
<td>Stock-based compensation</td>
<td>$221,371</td>
<td>$204,184</td>
</tr>
<tr>
<td>Professional fees</td>
<td>$227,800</td>
<td>$365,639</td>
</tr>
<tr>
<td>Total</td>
<td>$2,454,679</td>
<td>$6,485,998</td>
</tr>
</tbody>
</table>